

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - May 2015**

		May	CY15	FY15	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	3,458	14,866	30,400	1,092,945	14,866
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,348	4,610	8,168	344,312	4,610
Total SBDC Consultation Hours:		5,406	24,911	52,917	1,473,276	24,911
Average Hours Per Client		4.01	5.40	6.48	4.28	5.40
Long Term Clients Advised		624	1,625	2,207	18,318	1,625
Total Minority Clients Advised:		478	1,308	2,729	65,004	1,308
Total Women Clients Advised:		374	1,298	2,276	99,887	1,298
SBDC Training Attendees:	*	788	5,466	12,728	404,879	5,466
Minority Training Attendees:		89	678	1,797	71,495	678
Women Training Attendees:		245	1,332	2,745	149,204	1,332
SBDC Jobs Created:		101	443	2,194	88,328	443
SBDC Jobs Retained:		34	332	2,592	117,916	332
SBDC Debt Financing #:		21	100	295	11,153	100
SBDC Debt Financing \$:		\$2,407,400	\$15,887,262	\$152,758,688	\$2,655,196,530	\$15,887,262
SBDC Non Debt Financing #:		26	113	423	8,388	113
SBDC Non Debt Financing \$:		\$1,325,800	\$6,491,134	\$25,970,173	\$768,012,311	\$6,491,134
SBDC New Business Starts:		23	89	293	12,483	89
SBDC Existing Business Expansions:		3	38	133	5,200	38
PTAC Activity						
Total PTAC Clients Advised:	*	274	803	1,281	24,098	803
Total PTAC Consultation Hours:		908	3,567	7,012	125,297	3,567
Average Hours Per Client:		3.31	4.44	5.47	5.20	4.44
Initial PTAC Advising Sessions		34	194	389	22,369	194
Total PTAC Advising Sessions		477	1,970	3,865	83,488	1,970
Minority Business Advising Sessions		210	854	1,574	47,952	854
Women Business Advising Sessions		166	696	1,384	51,537	696
Total PTAC Clients Trained:	*	235	682	1,622	63,341	682
PTAC Jobs Created:		0	7	48	17,546	7
PTAC Jobs Retained:		5	103	605	53,705	103
PTAC Contracts Assisted:		64	472	1,189	63,522	472
PTAC Contract \$ Assisted:		\$160,965,459	\$327,611,825	\$553,840,801	\$13,651,097,061	\$327,611,825
Business Information Center:						
Start up Kits:		67	205	340	77,764	122
Regulatory / Assistance Information	*	713	2,790	5,532	236,372	2,790
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		51	186	362	11,572	135
Draft Regulations Commented On:		2	23	77	1,913	21
Environmental Assistance Program:						
Total Businesses Assisted:	*	100	515	1,134	1,360,997	515
Total Helpline Calls Received:		100	490	1,069	19,943	490

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Network Program Breakouts

	May	CY15	FY15	HISTORICAL TO DATE	TOTALS 09-TO DATE
ITC Activity					
Total ITC Clients Advised:	192	559	924	19,129	559
Total ITC Consultation Hours:	1,057	3,922	8,471	137,567	3,922
Average Hours Per Client:	5.51	7.02	9.17	7.19	7
ITC Clients Trained:	183	492	1,208	24,705	492
Total Minority Clients Advised:	41	111	198	1,584	111
Women Clients Advised:	26	98	161	1,987	98
ITC Jobs Created	11	43	175	3,295	43
ITC Jobs Retained	22	190	666	10,663	190
ITC \$ Value of Export Sales:	\$673,600	\$32,657,576	\$195,835,719	\$6,427,235,717	\$32,657,576

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	56	171	302	1,382	171
Total TIES Consultation Hours:	228	1,089	2,160	18,417	1,089
Average Hours Per Client:	4.07	6.37	7.15	13.33	6.37
TIES Training Attendees:	0	292	327	2,003	292
TIES Jobs Created:	4	4	21	429	4
TIES Jobs Retained	1	1	8	789	1
TIES Debt Financing #:	0	1	1	26	1
TIES Debt Financing \$:	\$0	\$25,000	\$25,000	\$8,147,413	25,000
TIES Non Debt Financing #:	2	3	19	90	3
TIES Non Debt Financing \$:	\$11,000	\$21,000	\$2,411,640	\$70,801,123	\$21,000
TIES New Business Starts:	1	1	15	69	1
TIES Business Expansions	0	0	1	26	0
# of Intellectual Property Filings	3	5	24	117	5
# of Federal Funding Apps	0	0	1	11	0
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	3	9	25	7	9

