

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - April 2015**

		April	CY15	FY15	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	3,848	12,043	27,791	1,090,212	12,043
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,411	3,967	7,628	343,669	3,967
Total SBDC Consultation Hours:		5,463	19,508	47,514	1,467,873	19,508
Average Hours Per Client		3.87	4.92	6.23	4.27	4.92
Long Term Clients Advised		632	1,416	2,033	18,109	1,416
Total Minority Clients Advised:		471	1,308	2,521	64,764	1,308
Total Women Clients Advised:		377	1,113	2,124	99,702	1,113
SBDC Training Attendees:	*	1,070	4,402	11,754	403,905	4,402
Minority Training Attendees:		107	539	1,658	71,356	539
Women Training Attendees:		306	1,002	2,745	148,874	1,002
SBDC Jobs Created:		124	342	2,093	88,227	342
SBDC Jobs Retained:		46	298	2,558	117,882	298
SBDC Debt Financing #:		20	79	274	11,132	79
SBDC Debt Financing \$:		\$6,265,673	\$13,479,862	\$150,351,288	\$2,652,789,130	\$13,479,862
SBDC Non Debt Financing #:		40	87	397	8,362	87
SBDC Non Debt Financing \$:		\$1,872,094	\$5,165,334	\$24,644,373	\$766,686,511	\$5,165,334
SBDC New Business Starts:		21	66	270	12,460	66
SBDC Existing Business Expansions:		12	35	130	5,197	35
PTAC Activity						
Total PTAC Clients Advised:	*	254	704	1,203	23,999	704
Total PTAC Consultation Hours:		912	2,659	6,104	124,389	2,659
Average Hours Per Client:		3.59	3.78	5.07	5.18	3.78
Initial PTAC Advising Sessions		46	159	354	22,334	159
Total PTAC Advising Sessions		464	1,490	3,385	83,008	1,490
Minority Business Advising Sessions		208	642	1,362	47,740	642
Women Business Advising Sessions		155	528	1,216	51,369	528
Total PTAC Clients Trained:	*	338	478	1,418	63,137	478
PTAC Jobs Created:		3	7	48	17,546	7
PTAC Jobs Retained:		23	98	600	53,700	98
PTAC Contracts Assisted:		120	408	1,125	63,458	408
PTAC Contract \$ Assisted:		\$76,303,180	\$166,646,366	\$392,875,341	\$13,490,131,602	\$166,646,366
Business Information Center:						
Start up Kits:		83	138	273	77,697	55
Regulatory / Assistance Information	*	691	2,077	4,819	235,659	2,077
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		34	135	311	11,572	135
Draft Regulations Commented On:		5	21	75	1,913	21
Environmental Assistance Program:						
Total Businesses Assisted:	*	84	415	1,034	135,997	415
Total Helpline Calls Received:		84	390	969	19,843	390

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	157	476	863	19,045	476
Total ITC Consultation Hours:	905	2,865	7,414	136,510	2,865
Average Hours Per Client:	5.76	6.02	8.59	7.17	6
ITC Clients Trained:	44	309	1,025	24,522	309
Total Minority Clients Advised:	36	96	186	1,569	96
Women Clients Advised:	32	90	156	1,979	90
ITC Jobs Created	7	32	164	3,284	32
ITC Jobs Retained	17	168	644	10,641	168
ITC \$ Value of Export Sales:	\$549,359	\$31,983,976	\$195,162,119	\$6,426,562,117	\$31,983,976

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	83	151	285	1,362	151
Total TIES Consultation Hours:	297	861	1,932	18,189	861
Average Hours Per Client:	3.58	5.70	6.78	13.35	5.70
TIES Training Attendees:	38	292	327	2,003	292
TIES Jobs Created:	0	0	17	425	0
TIES Jobs Retained	0	0	7	788	0
TIES Debt Financing #:	0	1	1	26	1
TIES Debt Financing \$:	\$0	\$25,000	\$25,000	\$8,147,413	25,000
TIES Non Debt Financing #:	0	1	17	88	1
TIES Non Debt Financing \$:	\$0	\$10,000	\$2,400,640	\$70,790,123	\$10,000
TIES New Business Starts:	0	0	14	68	0
TIES Business Expansions	0	0	1	26	0
# of Intellectual Property Filings	1	2	21	114	2
# of Federal Funding Apps	0	0	1	11	0
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	6	6	22	7	6

