

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - March 2015**

		March	CY15	FY15	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	4,804	9,208	25,058	1,087,287	9,208
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,734	3,328	7,108	343,030	3,328
Total SBDC Consultation Hours:		5,732	14,055	42,061	1,462,420	14,055
Average Hours Per Client		3.31	4.22	5.92	4.26	4.22
Long Term Clients Advised		720	1,217	1,872	17,910	1,217
Total Minority Clients Advised:		538	1,105	2,351	64,561	1,105
Total Women Clients Advised:		500	957	1,997	99,546	957
SBDC Training Attendees:	*	2,098	3,358	10,604	402,771	3,358
Minority Training Attendees:		202	425	1,543	71,242	425
Women Training Attendees:		328	695	2,436	148,567	695
SBDC Jobs Created:		90	218	1,969	88,103	218
SBDC Jobs Retained:		122	268	2,528	117,852	268
SBDC Debt Financing #:		23	59	254	11,112	59
SBDC Debt Financing \$:		\$2,661,860	\$7,214,189	\$144,085,615	\$2,646,523,457	\$7,214,189
SBDC Non Debt Financing #:		18	47	357	8,322	47
SBDC Non Debt Financing \$:		\$914,500	\$3,293,240	\$22,772,279	\$764,814,417	\$3,293,240
SBDC New Business Starts:		11	45	249	12,439	45
SBDC Existing Business Expansions:		11	23	118	5,185	23
PTAC Activity						
Total PTAC Clients Advised:	*	215	560	1,102	23,855	560
Total PTAC Consultation Hours:		587	1,747	5,192	123,477	1,747
Average Hours Per Client:		2.73	3.12	4.71	5.18	3.12
Initial PTAC Advising Sessions		36	113	308	22,288	113
Total PTAC Advising Sessions		308	1,026	2,921	82,544	1,026
Minority Business Advising Sessions		119	427	1,154	47,525	427
Women Business Advising Sessions		112	373	1,061	51,214	373
Total PTAC Clients Trained:	*	170	245	1,231	62,904	245
PTAC Jobs Created:		4	4	45	17,543	4
PTAC Jobs Retained:		6	75	577	53,677	75
PTAC Contracts Assisted:		85	288	1,005	63,338	288
PTAC Contract \$ Assisted:		\$3,711,776	\$90,343,185	\$316,572,160	\$13,413,828,421	\$90,343,185
Business Information Center:						
Start up Kits:		11	55	190	77,611	55
Regulatory / Assistance Information	*	474	1,386	4,128	234,968	1,386
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		24	101	277	11,538	101
Draft Regulations Commented On:		4	16	70	1,908	16
Environmental Assistance Program:						
Total Businesses Assisted:	*	113	331	950	135,913	331
Total Helpline Calls Received:		113	306	885	19,759	306

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	217	411	819	18,981	411
Total ITC Consultation Hours:	713	1,960	6,508	135,605	1,960
Average Hours Per Client:	3.29	4.77	7.95	7.14	5
ITC Clients Trained:	126	231	947	24,444	231
Total Minority Clients Advised:	41	82	175	1,555	82
Women Clients Advised:	41	78	147	1,962	78
ITC Jobs Created	9	25	157	3,277	25
ITC Jobs Retained	76	167	643	10,640	167
ITC \$ Value of Export Sales:	\$22,108,117	\$31,434,617	\$194,612,760	\$6,426,012,758	\$31,434,617

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	53	84	254	1,322	84
Total TIES Consultation Hours:	213	564	1,635	17,892	564
Average Hours Per Client:	4.02	6.71	6.44	13.53	6.71
TIES Training Attendees:	108	254	289	1,965	254
TIES Jobs Created:	0	0	17	425	0
TIES Jobs Retained	0	0	7	788	0
TIES Debt Financing #:	1	1	1	26	1
TIES Debt Financing \$:	\$25,000	\$25,000	\$25,000	\$8,147,413	25,000
TIES Non Debt Financing #:	0	1	17	88	1
TIES Non Debt Financing \$:	\$0	\$10,000	\$2,400,640	\$70,790,123	\$10,000
TIES New Business Starts:	0	0	14	68	0
TIES Business Expansions	0	0	1	26	0
# of Intellectual Property Filings	0	1	20	113	1
# of Federal Funding Apps	0	0	1	11	0
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	0	0	16	7	0

