

**Illinois Department of Commerce and Economic Opportunity  
Office of Entrepreneurship, Innovation, and Technology  
Illinois SBDC Network Report - February 2015**

		February	CY15	FY15	HISTORICAL TO DATE	TOTALS 15-TO DATE
<b>Total Network Customers Served</b>	*	2,854	5,025	20,096	1,083,104	5,025
<b>SBDC Activity (ALL)</b>						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,364	2,302	6,364	342,004	2,302
Total SBDC Consultation Hours:		4,074	8,323	36,329	1,456,688	8,323
Average Hours Per Client		2.99	3.62	5.71	4.26	3.62
Long Term Clients Advised		575	887	1,650	17,580	887
Total Minority Clients Advised:		454	788	2,118	64,244	788
Total Women Clients Advised:		381	653	1,784	99,242	653
SBDC Training Attendees:	*	647	1,085	7,229	400,498	1,085
Minority Training Attendees:		134	213	1,331	71,030	213
Women Training Attendees:		219	359	2,099	148,231	359
SBDC Jobs Created:		80	128	1,879	88,013	128
SBDC Jobs Retained:		49	146	2,406	117,730	146
SBDC Debt Financing #:		22	36	231	11,089	36
SBDC Debt Financing \$:		\$2,802,191	\$4,552,329	\$141,423,755	\$2,643,861,597	\$4,552,329
SBDC Non Debt Financing #:		14	29	339	8,304	29
SBDC Non Debt Financing \$:		\$1,117,000	\$2,378,740	\$21,857,779	\$763,899,917	\$2,378,740
SBDC New Business Starts:		16	34	238	12,428	34
SBDC Existing Business Expansions:		6	12	107	5,174	12
<b>PTAC Activity</b>						
Total PTAC Clients Advised:	*	245	433	1,016	23,728	433
Total PTAC Consultation Hours:		578	1,160	4,604	122,890	1,160
Average Hours Per Client:		2.36	2.68	4.53	5.18	2.68
Initial PTAC Advising Sessions		41	77	272	22,252	77
Total PTAC Advising Sessions		353	714	2,609	82,232	714
Minority Business Advising Sessions		158	311	1,031	47,409	311
Women Business Advising Sessions		130	261	949	51,102	261
Total PTAC Clients Trained:	*	48	75	1,061	62,734	75
PTAC Jobs Created:		0	0	41	17,539	0
PTAC Jobs Retained:		11	69	571	53,671	69
PTAC Contracts Assisted:		79	203	920	63,253	203
PTAC Contract \$ Assisted:		\$15,253,890	\$86,631,408	\$312,860,383	\$13,410,116,644	\$86,631,408
<b>Business Information Center:</b>						
Start up Kits:		22	44	179	77,600	44
Regulatory / Assistance Information	*	454	912	3,654	234,494	912
<b>Office of Regulatory Assistance:</b>						
Draft Regulations Reviewed:		32	77	253	11,514	77
Draft Regulations Commented On:		7	12	66	1,904	12
<b>Environmental Assistance Program:</b>						
Total Businesses Assisted:	*	96	218	837	135,800	218
Total Helpline Calls Received:		96	193	772	19,646	193

**Illinois Department of Commerce and Economic Opportunity  
Office of Entrepreneurship, Innovation, and Technology  
Illinois SBDC Network Report - February 2015**

**Network Program Breakouts**

	February	CY15	FY15	HISTORICAL TO DATE	TOTALS 09-TO DATE
<b>ITC Activity</b>					
Total ITC Clients Advised:	221	294	741	18,864	294
Total ITC Consultation Hours:	660	1,247	5,796	134,892	1,247
Average Hours Per Client:	2.99	4.24	7.82	7.15	4
ITC Clients Trained:	79	87	639	24,300	87
Total Minority Clients Advised:	40	60	159	1,533	60
Women Clients Advised:	41	56	134	1,945	56
ITC Jobs Created	10	16	148	3,268	16
ITC Jobs Retained	0	91	567	10,564	91
ITC \$ Value of Export Sales:	\$9,250,000	\$9,326,500	\$172,504,643	\$6,403,904,641	\$9,326,500

**NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)**

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

**TIES Activity**

Total TIES Clients Advised:	55	84	230	1,295	84
Total TIES Consultation Hours:	177	351	1,422	17,679	351
Average Hours Per Client:	3.22	4.18	6.18	13.65	4.18
TIES Training Attendees:	128	146	171	1,857	146
TIES Jobs Created:	0	0	17	425	0
TIES Jobs Retained	0	0	7	788	0
TIES Debt Financing #:	0	0	0	25	0
TIES Debt Financing \$:	\$0	\$0	\$0	\$8,122,413	0
TIES Non Debt Financing #:	0	1	17	88	1
TIES Non Debt Financing \$:	\$0	\$10,000	\$2,400,640	\$70,790,123	\$10,000
TIES New Business Starts:	0	0	14	68	0
TIES Business Expansions	0	0	1	26	0
# of Intellectual Property Filings	0	1	20	113	1
# of Federal Funding Apps	0	0	1	11	0
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	0	0	16	7	0

