

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - January 2015**

		January	CY15	FY15	HISTORICAL TO DATE
Total Network Customers Served	*	2,733	2,733	18,181	1,080,812
SBDC Activity (ALL)					
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>					
Total SBDC Clients Advised:	*	1,421	1,421	5,822	341,123
Total SBDC Consultation Hours:		4,249	4,249	32,255	1,452,614
Average Hours Per Client		2.99	2.99	5.54	4.26
Long Term Clients Advised		583	583	1,463	17,276
Total Minority Clients Advised:		503	503	1,935	63,959
Total Women Clients Advised:		407	407	1,638	98,996
SBDC Training Attendees:	*	438	438	6,582	399,851
Minority Training Attendees:		79	79	1,196	70,896
Women Training Attendees:		140	140	1,879	148,012
SBDC Jobs Created:		837	837	1,799	87,933
SBDC Jobs Retained:		48	48	2,357	117,681
SBDC Debt Financing #:		14	14	209	11,067
SBDC Debt Financing \$:		\$1,750,138	\$1,750,138	\$138,621,564	\$2,641,059,406
SBDC Non Debt Financing #:		15	15	325	8,290
SBDC Non Debt Financing \$:		\$1,261,740	\$1,261,740	\$20,740,779	\$762,782,917
SBDC New Business Starts:		18	18	222	12,412
SBDC Existing Business Expansions:		6	6	101	5,168
PTAC Activity					
Total PTAC Clients Advised:	*	267	267	897	23,562
Total PTAC Consultation Hours:		582	582	4,026	122,312
Average Hours Per Client:		2.18	2.18	4.49	5.19
Initial PTAC Advising Sessions		36	36	231	22,211
Total PTAC Advising Sessions		361	361	2,256	81,879
Minority Business Advising Sessions		153	153	874	47,251
Women Business Advising Sessions		131	131	819	50,972
Total PTAC Clients Trained:	*	27	27	1,013	62,686
PTAC Jobs Created:		0	0	41	17,539
PTAC Jobs Retained:		58	58	560	53,660
PTAC Contracts Assisted:		124	124	841	63,174
PTAC Contract \$ Assisted:		\$71,377,518	\$71,377,518	\$297,606,493	\$13,394,862,754
Business Information Center:					
Start up Kits:		22	22	157	77,578
Regulatory / Assistance Information	*	458	458	3,191	234,040
Office of Regulatory Assistance:					
Draft Regulations Reviewed:		45	45	221	11,482
Draft Regulations Commented On:		5	5	59	1,897
Environmental Assistance Program:					
Total Businesses Assisted:	*	122	122	741	135,704
Total Helpline Calls Received:		97	97	676	19,550

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Network Program Breakouts

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ITC Activity				
Total ITC Clients Advised:	143	143	678	18,713
Total ITC Consultation Hours:	587	587	5,135	134,232
Average Hours Per Client:	4.10	4.10	7.57	7.17
ITC Clients Trained:	8	8	560	24,221
Total Minority Clients Advised:	37	37	146	1,510
Women Clients Advised:	26	26	124	1,915
ITC Jobs Created	6	6	138	3,258
ITC Jobs Retained	91	91	567	10,564
ITC \$ Value of Export Sales:	\$76,500	\$76,500	\$163,254,643	\$6,394,654,641

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:				4,141
Total NOC Consultation Hours:				33,534
Average Hours Per Client:				8.10
NOC Clients Trained:				5,766
Minority Clients Advised:				211
Women Clients Advised:				423
NOC Jobs Created				953
NOC Jobs Retained				2,735
NOC \$ Value of Export Sales:				\$565,444,267

TIES Activity

Total TIES Clients Advised:	51	51	210	1,262
Total TIES Consultation Hours:	175	175	1,345	17,503
Average Hours Per Client:	3.43	3.43	6.40	13.87
TIES Training Attendees:	18	18	43	1,729
TIES Jobs Created:	0	0	17	425
TIES Jobs Retained	0	0	7	788
TIES Debt Financing #:	0	0	0	25
TIES Debt Financing \$:	\$0	\$0	\$0	\$8,122,413
TIES Non Debt Financing #:	1	1	17	88
TIES Non Debt Financing \$:	\$10,000	\$10,000	\$2,400,640	\$70,790,123
TIES New Business Starts:	0	0	14	68
TIES Business Expansions	0	0	1	26
# of Intellectual Property Filings	1	1	20	113
# of Federal Funding Apps	0	0	1	11
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000
# of Formal Pitches to Potential Investors	0	0	16	7