

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - October 2015**

		October	CY15	FY16	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	4,381	28,591	11,951	1,106,520	28,591
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,646	7,696	4,040	347,398	7,696
Total SBDC Consultation Hours:		5,546	50,617	19,627	1,498,982	50,617
Average Hours Per Client		3.37	6.58	4.86	4.31	6.58
Long Term Clients Advised		501	2,609	844	19,302	2,609
Total Minority Clients Advised:		578	2,596	1,338	66,052	2,596
Total Women Clients Advised:		484	2,160	1,133	100,749	2,160
SBDC Training Attendees:	*	1,234	9,412	2,968	408,825	9,412
Minority Training Attendees:		113	1,482	543	72,299	1,482
Women Training Attendees:		451	2,785	1,179	150,657	2,785
SBDC Jobs Created:		152	1,412	658	89,297	1,412
SBDC Jobs Retained:		240	1,474	620	119,058	1,474
SBDC Debt Financing #:		29	273	119	11,326	273
SBDC Debt Financing \$:		\$4,863,553	\$49,865,638	\$20,769,781	\$2,689,174,906	\$49,865,638
SBDC Non Debt Financing #:		60	367	179	8,642	367
SBDC Non Debt Financing \$:		\$2,940,444	\$26,540,317	\$15,848,891	\$788,061,494	\$26,540,317
SBDC New Business Starts:		43	288	139	12,682	288
SBDC Existing Business Expansions:		29	134	70	5,296	134
PTAC Activity						
Total PTAC Clients Advised:	*	260	1,624	921	24,919	1,624
Total PTAC Consultation Hours:		805	7,644	2,878	129,374	7,644
Average Hours Per Client:		3.10	4.71	3.12	5.19	4.71
Initial PTAC Advising Sessions		20	377	112	22,552	377
Total PTAC Advising Sessions		499	4,703	2,092	86,221	4,703
Minority Business Advising Sessions		196	2,018	853	49,116	2,018
Women Business Advising Sessions		163	1,706	709	52,547	1,706
Total PTAC Clients Trained:	*	183	2,045	563	64,704	2,045
PTAC Jobs Created:		11	33	17	17,572	33
PTAC Jobs Retained:		44	498	306	54,100	498
PTAC Contracts Assisted:		117	1,191	493	64,241	1,191
PTAC Contract \$ Assisted:		\$91,837,427	\$573,879,058	\$115,453,438	\$13,897,364,294	\$573,879,058
Business Information Center:						
Start up Kits:		65	481	233	78,074	443
Regulatory / Assistance Information	*	822	6,716	3,121	240,298	6,716
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		21	315	107	11,752	264
Draft Regulations Commented On:		8	53	25	1,945	51
Environmental Assistance Program:						
Total Businesses Assisted:	*	236	1,098	488	1,361,580	1,098
Total Helpline Calls Received:		86	1,034	338	20,376	948

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	182	874	462	15,303	874
Total ITC Consultation Hours:	752	7,863	3,071	107,974	7,863
Average Hours Per Client:	4.13	9.00	6.65	7.06	9
ITC Clients Trained:	268	915	366	19,362	915
Total Minority Clients Advised:	26	167	76	1,429	167
Women Clients Advised:	29	145	73	1,611	145
ITC Jobs Created	0	59	12	2,358	59
ITC Jobs Retained	36	260	61	7,998	260
ITC \$ Value of Export Sales:	\$197,382	\$96,413,480	\$36,354,331	\$5,925,547,354	\$96,413,480

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	50	261	122	1,472	261
Total TIES Consultation Hours:	391	3,884	914	21,212	3,884
Average Hours Per Client:	7.82	14.88	7.49	14.41	14.88
TIES Training Attendees:	0	334	42	2,045	334
TIES Jobs Created:	0	32	2	457	32
TIES Jobs Retained	0	28	0	816	28
TIES Debt Financing #:	0	1	0	26	1
TIES Debt Financing \$:	\$0	\$25,000	\$0	\$8,147,413	25,000
TIES Non Debt Financing #:	0	10	1	97	10
TIES Non Debt Financing \$:	\$0	\$187,500	\$2,500	\$70,967,623	\$187,500
TIES New Business Starts:	0	6	1	74	6
TIES Business Expansions	0	0	0	26	0
# of Intellectual Property Filings	0	18	1	130	18
# of Federal Funding Apps	0	1	0	12	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	0	18	1	7	18

