

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - December 2014**

		December	CY14	FY15	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	3,413	34,088	16,444	1,078,104	173,873
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,440	8,299	5,225	339,702	39,060
Total SBDC Consultation Hours:		6,858	58,276	28,008	1,448,365	255,245
Average Hours Per Client		4.76	7.02	5.36	4.26	6.53
Long Term Clients Advised		607	2,959	1,276	16,693	10,850
Total Minority Clients Advised:		515	2,757	1,704	63,456	11,916
Total Women Clients Advised:		431	2,418	1,479	98,589	12,375
SBDC Training Attendees:	*	1,232	13,120	6,127	399,413	61,883
Minority Training Attendees:		165	2,737	1,139	70,817	10,995
Women Training Attendees:		224	4,266	1,756	147,872	18,904
SBDC Jobs Created:		544	2,796	1,751	87,885	12,685
SBDC Jobs Retained:		838	3,073	2,260	117,584	21,477
SBDC Debt Financing #:		61	377	195	11,053	1,567
SBDC Debt Financing \$:		\$114,193,575	\$316,525,966	\$136,871,426	\$2,639,309,268	651,174,107
SBDC Non Debt Financing #:		133	519	310	8,275	2,939
SBDC Non Debt Financing \$:		\$6,385,167	\$50,333,391	\$19,479,039	\$761,521,177	269,310,685
SBDC New Business Starts:		64	604	204	12,394	1,517
SBDC Existing Business Expansions:		20	142	95	5,162	620
PTAC Activity						
Total PTAC Clients Advised:	*	209	1,435	794	23,295	7,404
Total PTAC Consultation Hours:		639	9,219	3,445	121,730	39,776
Average Hours Per Client:		3.06	6.42	4.34	5.23	22
Initial PTAC Advising Sessions		38	466	195	22,175	2,706
Total PTAC Advising Sessions		331	4,389	1,895	81,518	24,830
Minority Business Advising Sessions		150	1,730	723	47,098	8,737
Women Business Advising Sessions		130	1,645	688	50,841	8,684
Total PTAC Clients Trained:	*	75	2,935	986	62,659	14,140
PTAC Jobs Created:		16	106	41	17,539	5,531
PTAC Jobs Retained:		74	1,269	502	53,602	15,445
PTAC Contracts Assisted:		216	1,496	717	63,050	9,627
PTAC Contract \$ Assisted:		\$33,958,152	\$590,677,962	\$226,228,975	\$13,323,485,236	5,524,077,773
Business Information Center:						
Start up Kits:		12	275	135	77,556	1,999
Regulatory / Assistance Information	*	329	5,931	2,733	233,582	43,001
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		29	381	176	11,437	2,368
Draft Regulations Commented On:		12	100	54	1,892	593
Environmental Assistance Program:						
Total Businesses Assisted:	*	128	2,368	619	135,582	14,104
Total Helpline Calls Received:		88	1,861	579	19,453	8,385

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	138	906	638	18,570	3,475
Total ITC Consultation Hours:	564	10,492	4,548	133,645	30,016
Average Hours Per Client:	4.09	11.58	7.13	7.20	91
ITC Clients Trained:	42	1,084	551	24,213	4,142
Total Minority Clients Advised:	39	183	132	1,473	467
Women Clients Advised:	30	159	115	1,889	547
ITC Jobs Created	28	243	132	3,252	997
ITC Jobs Retained	265	674	476	10,473	3,945
ITC \$ Value of Export Sales:	\$85,116,556	\$295,805,826	\$163,178,143	\$6,394,578,141	1,331,326,407

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:				4,141	429
Total NOC Consultation Hours:				33,534	7,261
Average Hours Per Client:				8.10	52
NOC Clients Trained:				5,766	574
Minority Clients Advised:				211	30
Women Clients Advised:				423	59
NOC Jobs Created				953	295
NOC Jobs Retained				2,735	497
NOC \$ Value of Export Sales:				\$565,444,267	117,736,303

TIES Activity

Total TIES Clients Advised:	36	380	193	1,211	547
Total TIES Consultation Hours:	109	3,580	1,071	17,328	5,865
Average Hours Per Client:	3.03	9.42	5.55	14.31	23
TIES Training Attendees:	0	389	25	1,711	528
TIES Jobs Created:	0	25	17	425	39
TIES Jobs Retained	3	14	7	788	116
TIES Debt Financing #:	0	3	0	25	6
TIES Debt Financing \$:	\$0	\$130,000	\$0	\$8,122,413	647,700
TIES Non Debt Financing #:	5	37	16	87	45
TIES Non Debt Financing \$:	\$16,950	\$17,999,540	\$2,390,640	\$70,780,123	22,611,740
TIES New Business Starts:	2	29	14	68	31
TIES Business Expansions	0	3	1	26	6
# of Intellectual Property Filings	11	54	27	112	54
# of Federal Funding Apps	0	3	1	11	4
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	13	26	16	7	33

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