

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - November 2013**

		November	CY13	FY14	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	3,388	34,307	16,072	1,042,469	168,644
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,259	7,943	4,438	330,700	38,704
Total SBDC Consultation Hours:		3,508	54,960	21,713	1,381,443	251,929
Average Hours Per Client		2.79	6.92	4.89	4.18	6.51
Long Term Clients Advised		451	2,660	1,015	13,499	10,551
Total Minority Clients Advised:		420	2,715	1,454	60,444	11,874
Total Women Clients Advised:		354	2,389	1,346	95,937	12,346
SBDC Training Attendees:	*	1,503	15,586	6,669	385,201	64,349
Minority Training Attendees:		206	2,803	1,108	67,920	11,061
Women Training Attendees:		288	4,112	1,812	143,236	18,750
SBDC Jobs Created:		92	2,596	950	84,830	12,485
SBDC Jobs Retained:		209	3,231	1,447	113,935	21,635
SBDC Debt Financing #:		21	306	151	10,609	1,496
SBDC Debt Financing \$:		\$857,963	\$234,054,586	\$211,456,712	\$2,147,129,900	568,702,727
SBDC Non Debt Financing #:		20	477	210	7,672	2,897
SBDC Non Debt Financing \$:		\$1,151,775	\$35,652,598	\$21,456,712	\$693,349,122	254,629,892
SBDC New Business Starts:		11	367	143	11,684	1,280
SBDC Existing Business Expansions:		4	153	59	4,988	631
PTAC Activity						
Total PTAC Clients Advised:	*	200	1,605	734	21,790	7,574
Total PTAC Consultation Hours:		487	8,068	2,947	111,120	38,625
Average Hours Per Client:		2.44	5.03	4.01	5.10	21
Initial PTAC Advising Sessions		37	543	202	21,668	2,783
Total PTAC Advising Sessions		292	4,743	1,781	76,773	25,184
Minority Business Advising Sessions		117	1,816	707	45,215	8,823
Women Business Advising Sessions		104	1,766	654	49,081	8,805
Total PTAC Clients Trained:	*	78	3,298	1,427	59,615	14,503
PTAC Jobs Created:		0	597	255	17,406	6,022
PTAC Jobs Retained:		6	1,863	199	52,161	16,039
PTAC Contracts Assisted:		53	2,402	1,083	61,174	10,533
PTAC Contract \$ Assisted:		\$953,775	\$537,139,523	\$121,197,691	\$12,684,717,576	5,470,539,334
Business Information Center:						
Start up Kits:		25	338	125	77,281	1,724
Regulatory / Assistance Informatio	*	348	4,520	2,123	227,839	37,258
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		29	341	333	10,924	1,672
Draft Regulations Commented On:		4	94	41	1,800	464,520
Environmental Assistance Program:						
Total Businesses Assisted:	*	245	2,092	974	132,508	10,725
Total Helpline Calls Received:		109	1,355	681	17,324	6,256

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	121	723	423	13,431	2,863
Total ITC Consultation Hours:	492	7,264	3,877	88,351	26,788
Average Hours Per Client:	4.07	10.05	9.17	6.58	37
ITC Clients Trained:	49	1,556	321	17,060	4,040
Total Minority Clients Advised:	21	130	76	1,072	384
Women Clients Advised:	16	115	62	1,296	444
ITC Jobs Created	5	201	54	2,043	660
ITC Jobs Retained	2	476	147	7,006	3,250
ITC \$ Value of Export Sales:	\$880,000	\$1,827,329,609	\$424,798,832	\$4,613,517,928	\$2,745,113,887
NOC Activity					
Total NOC Clients Advised:	10	124	68	4,130	553
Total NOC Consultation Hours:	58	1,359	511	33,473	8,620
Average Hours Per Client:	5.80	10.96	7.51	8.10	63
NOC Clients Trained:	0	144	17	5,766	718
Minority Clients Advised:	2	14	7	207	44
Women Clients Advised:	0	17	9	423	76
NOC Jobs Created	0	6	1	950	301
NOC Jobs Retained	23	23	23	2,735	520
NOC \$ Value of Export Sales:	\$425,389	\$13,291,389	\$927,389	\$557,364,267	131,027,692
TIES Activity					
Total TIES Clients Advised:	42	275	160	526	442
Total TIES Consultation Hours:	223	3,148	1,119	9,486	5,433
Average Hours Per Client:	5.31	11.45	6.99	18.03	25
TIES Training Attendees:	69	559	512	683	698
TIES Jobs Created:	5	80	57	309	94
TIES Jobs Retained	1	108	101	589	210
TIES Debt Financing #:	0	8	4	13	11
TIES Debt Financing \$:	\$0	\$537,000	\$330,000	\$7,445,413	1,054,700
TIES Non Debt Financing #:	0	27	17	41	35
TIES Non Debt Financing \$:	\$0	\$11,354,000	\$10,407,000	\$41,422,583	15,966,200
TIES New Business Starts:	0	15	7	18	17
TIES Business Expansions	1	9	5	12	12
# of Intellectual Property Filings	0	26	26	27	26
# of Federal Funding Apps	0	0	0	8	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	0	2	1	7	9

