

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - October 2013**

		October	CY13	FY14	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	3,818	31,623	13,103	1,040,136	165,861
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,537	7,384	3,708	330,591	38,145
Total SBDC Consultation Hours:		6,147	51,452	18,205	1,377,935	248,421
Average Hours Per Client		4.00	6.97	4.91	4.17	6.51
Long Term Clients Advised		505	2,511	850	13,350	10,402
Total Minority Clients Advised:		486	2,506	1,219	60,235	11,665
Total Women Clients Advised:		477	2,246	1,180	95,794	12,203
SBDC Training Attendees:	*	1,388	13,965	5,053	383,580	62,728
Minority Training Attendees:		285	2,568	873	67,685	10,826
Women Training Attendees:		462	3,779	1,479	142,903	18,417
SBDC Jobs Created:		92	2,470	851	84,731	12,359
SBDC Jobs Retained:		217	3,007	1,223	113,711	21,411
SBDC Debt Financing #:		18	285	130	10,588	1,475
SBDC Debt Financing \$:		\$4,879,875	\$233,196,624	\$210,598,679	\$2,146,271,938	567,844,765
SBDC Non Debt Financing #:		25	457	190	7,652	2,877
SBDC Non Debt Financing \$:		\$1,061,003	\$34,500,823	\$20,036,937	\$692,197,347	253,478,117
SBDC New Business Starts:		17	350	127	11,667	1,263
SBDC Existing Business Expansions:		6	149	55	4,984	627
PTAC Activity						
Total PTAC Clients Advised:	*	260	1,537	646	21,722	7,506
Total PTAC Consultation Hours:		660	7,581	2,460	110,633	38,138
Average Hours Per Client:		2.54	4.93	3.81	5.09	20
Initial PTAC Advising Sessions		42	506	165	21,631	2,746
Total PTAC Advising Sessions		376	4,451	1,489	76,481	24,892
Minority Business Advising Sessions		157	1,699	590	45,098	8,706
Women Business Advising Sessions		149	1,662	550	48,977	8,701
Total PTAC Clients Trained:	*	157	3,220	1,349	59,537	14,425
PTAC Jobs Created:		169	567	255	17,406	5,992
PTAC Jobs Retained:		82	1,857	193	52,155	16,033
PTAC Contracts Assisted:		552	2,349	1,030	61,121	10,480
PTAC Contract \$ Assisted:		\$102,480,755	\$536,785,747	\$120,243,916	\$12,683,763,800	5,470,185,558
Business Information Center:						
Start up Kits:		24	313	100	77,256	1,699
Regulatory / Assistance Informatio	*	474	4,172	1,775	227,491	36,910
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		27	312	146	10,895	1,643
Draft Regulations Commented On:		14	90	37	1,796	464,516
Environmental Assistance Program:						
Total Businesses Assisted:	*	396	1,847	729	132,263	10,480
Total Helpline Calls Received:		239	1,345	572	17,215	6,147

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	141	678	369	13,386	2,818
Total ITC Consultation Hours:	1,850	6,772	3,385	87,859	26,296
Average Hours Per Client:	13.12	9.99	9.17	6.56	37
ITC Clients Trained:	64	1,507	272	17,011	3,991
Total Minority Clients Advised:	36	124	69	1,066	378
Women Clients Advised:	20	112	59	1,293	441
ITC Jobs Created	5	196	49	2,038	655
ITC Jobs Retained	78	474	145	7,004	3,248
ITC \$ Value of Export Sales:	\$360,245,000	\$1,826,449,609	\$423,918,832	\$4,612,637,928	\$2,744,233,887
NOC Activity					
Total NOC Clients Advised:	18	121	64	4,127	550
Total NOC Consultation Hours:	91	1,301	453	33,415	8,562
Average Hours Per Client:	5.06	10.75	7.08	8.10	63
NOC Clients Trained:	0	127	0	5,749	701
Minority Clients Advised:	2	14	7	207	44
Women Clients Advised:	0	16	8	422	75
NOC Jobs Created	0	6	1	950	301
NOC Jobs Retained	0	63	0	2,775	560
NOC \$ Value of Export Sales:	\$0	\$12,866,000	\$502,000	\$556,938,878	130,602,303
TIES Activity					
Total TIES Clients Advised:	63	264	149	526	431
Total TIES Consultation Hours:	301	2,915	886	9,486	5,200
Average Hours Per Client:	4.78	11.04	5.95	18.03	25
TIES Training Attendees:	297	490	443	683	629
TIES Jobs Created:	6	75	52	309	89
TIES Jobs Retained	2	107	100	589	209
TIES Debt Financing #:	0	8	4	13	11
TIES Debt Financing \$:	\$0	\$537,000	\$330,000	\$7,445,413	1,054,700
TIES Non Debt Financing #:	1	27	17	41	35
TIES Non Debt Financing \$:	\$325,000	\$11,354,000	\$10,407,000	\$41,422,583	15,966,200
TIES New Business Starts:	1	15	7	18	17
TIES Business Expansions	0	8	4	12	11
# of Intellectual Property Filings	2	26	26	27	26
# of Federal Funding Apps	0	0	0	8	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	1	2	1	7	9

