

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report -September 2013**

		September	CY13	FY14	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	3,613	28,067	9,798	1,036,130	162,305
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,291	6,685	2,908	329,442	37,446
Total SBDC Consultation Hours:		4,624	45,305	12,058	1,371,788	242,274
Average Hours Per Client		3.58	6.78	4.15	4.16	6.47
Long Term Clients Advised		407	2,291	615	13,130	10,182
Total Minority Clients Advised:		415	2,277	935	60,006	11,436
Total Women Clients Advised:		397	2,020	905	95,568	11,977
SBDC Training Attendees:	*	1,491	12,277	3,759	381,892	61,040
Minority Training Attendees:		267	2,283	602	67,400	10,541
Women Training Attendees:		578	3,317	1,029	142,441	17,955
SBDC Jobs Created:		256	2,378	759	84,639	12,267
SBDC Jobs Retained:		254	2,787	1,003	113,491	21,191
SBDC Debt Financing #:		50	267	112	10,570	1,457
SBDC Debt Financing \$:		\$197,594,604	\$228,316,749	\$205,718,804	\$2,141,392,063	562,964,890
SBDC Non Debt Financing #:		49	432	165	7,627	2,852
SBDC Non Debt Financing \$:		\$10,874,329	\$33,439,820	\$18,975,934	\$691,136,344	252,417,114
SBDC New Business Starts:		35	330	108	11,647	1,243
SBDC Existing Business Expansions:		15	140	48	4,975	618
PTAC Activity						
Total PTAC Clients Advised:	*	251	1,457	524	21,642	7,426
Total PTAC Consultation Hours:		632	6,920	1,800	109,972	37,477
Average Hours Per Client:		2.52	4.75	3.44	5.08	20
Initial PTAC Advising Sessions		47	465	123	21,590	2,705
Total PTAC Advising Sessions		394	4,069	1,107	76,099	24,510
Minority Business Advising Sessions		161	1,540	431	44,939	8,547
Women Business Advising Sessions		145	1,512	400	48,827	8,551
Total PTAC Clients Trained:	*	157	2,844	973	59,161	14,049
PTAC Jobs Created:		57	428	86	17,237	5,853
PTAC Jobs Retained:		58	1,775	111	52,073	15,951
PTAC Contracts Assisted:		197	1,797	478	60,569	9,928
PTAC Contract \$ Assisted:		\$8,922,290	\$434,304,992	\$17,763,160	\$12,581,283,045	5,367,704,803
Business Information Center:						
Start up Kits:		22	289	76	77,232	1,675
Regulatory / Assistance Informatio	*	400	3,698	1,301	227,017	36,436
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		32	285	119	10,868	1,616
Draft Regulations Commented On:		8	76	23	1,782	464,502
Environmental Assistance Program:						
Total Businesses Assisted:	*	107	1,451	333	131,867	10,084
Total Helpline Calls Received:		107	1,106	333	16,976	5,908

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Network Program Breakouts

	September	CY13	FY14	HISTORICAL TO DATE	TOTALS 09-TO DATE
ITC Activity					
Total ITC Clients Advised:	122	633	305	13,341	2,773
Total ITC Consultation Hours:	551	4,922	1,535	86,009	24,446
Average Hours Per Client:	4.52	7.78	5.03	6.45	35
ITC Clients Trained:	82	1,414	217	16,918	3,898
Total Minority Clients Advised:	20	110	51	1,052	364
Women Clients Advised:	18	105	48	1,286	434
ITC Jobs Created	17	191	44	2,033	650
ITC Jobs Retained	3	396	67	6,926	3,170
ITC \$ Value of Export Sales:	\$9,959,490	\$1,465,204,609	\$63,673,832	\$4,251,392,928	\$2,382,988,887
NOC Activity					
Total NOC Clients Advised:	17	113	54	4,119	542
Total NOC Consultation Hours:	117	1,211	363	33,325	8,472
Average Hours Per Client:	6.88	10.72	6.72	8.09	63
NOC Clients Trained:	0	127	0	5,749	701
Minority Clients Advised:	0	12	5	205	42
Women Clients Advised:	4	16	8	422	75
NOC Jobs Created	1	6	1	950	301
NOC Jobs Retained	0	63	0	2,775	560
NOC \$ Value of Export Sales:	\$502,000	\$12,866,000	\$502,000	\$556,938,878	130,602,303
TIES Activity					
Total TIES Clients Advised:	38	233	115	526	400
Total TIES Consultation Hours:	174	2,614	585	9,486	4,899
Average Hours Per Client:	4.58	11.22	5.09	18.03	25
TIES Training Attendees:	87	193	146	683	332
TIES Jobs Created:	9	69	46	309	83
TIES Jobs Retained	3	105	98	589	207
TIES Debt Financing #:	2	8	4	13	11
TIES Debt Financing \$:	\$80,000	\$537,000	\$330,000	\$7,445,413	1,054,700
TIES Non Debt Financing #:	6	26	16	41	34
TIES Non Debt Financing \$:	\$8,538,000	\$11,029,000	\$10,082,000	\$41,422,583	15,641,200
TIES New Business Starts:	1	14	6	18	16
TIES Business Expansions	0	8	4	12	11
# of Intellectual Property Filings	23	24	24	27	24
# of Federal Funding Apps	0	0	0	8	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	0	1	0	7	8

