

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - August 2013**

		August	CY13	FY14	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	3,910	25,224	6,648	1,033,377	159,462
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,136	6,083	2,062	328,840	36,844
Total SBDC Consultation Hours:		3,538	40,690	7,251	1,367,173	237,659
Average Hours Per Client		3.11	6.69	3.52	4.16	6.45
Long Term Clients Advised		289	2,104	361	12,943	9,995
Total Minority Clients Advised:		389	2,075	657	59,804	11,234
Total Women Clients Advised:		359	1,822	635	95,370	11,779
SBDC Training Attendees:	*	1,398	10,785	2,262	380,490	59,548
Minority Training Attendees:		151	2,015	329	67,132	10,273
Women Training Attendees:		218	2,738	446	141,862	17,376
SBDC Jobs Created:		91	2,117	498	84,378	12,006
SBDC Jobs Retained:		264	2,532	749	113,236	20,936
SBDC Debt Financing #:		23	217	62	10,520	1,407
SBDC Debt Financing \$:		\$2,286,300	\$30,722,144	\$8,124,200	\$1,943,797,458	365,370,285
SBDC Non Debt Financing #:		33	383	116	7,578	2,803
SBDC Non Debt Financing \$:		\$3,505,150	\$22,565,491	\$8,101,605	\$680,262,015	241,542,785
SBDC New Business Starts:		16	275	41	11,592	1,188
SBDC Existing Business Expansions:		10	123	31	4,958	601
PTAC Activity						
Total PTAC Clients Advised:	*	266	1,372	381	21,557	7,341
Total PTAC Consultation Hours:		696	6,285	1,170	109,337	36,842
Average Hours Per Client:		2.62	4.58	3.07	5.07	20
Initial PTAC Advising Sessions		46	415	74	21,540	2,655
Total PTAC Advising Sessions		446	3,664	709	75,694	24,105
Minority Business Advising Sessions		148	1,249	227	44,648	8,256
Women Business Advising Sessions		156	1,374	256	48,689	8,413
Total PTAC Clients Trained:	*	691	2,687	816	59,004	13,892
PTAC Jobs Created:		26	370	28	17,179	5,795
PTAC Jobs Retained:		13	1,716	52	52,014	15,892
PTAC Contracts Assisted:		200	1,600	281	60,372	9,731
PTAC Contract \$ Assisted:		\$2,203,544	\$425,382,701	\$8,840,869	\$12,572,360,754	5,358,782,512
Business Information Center:						
Start up Kits:		27	267	54	77,210	1,653
Regulatory / Assistance Informatio	*	419	3,298	901	226,617	36,036
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		51	253	36	10,836	1,584
Draft Regulations Commented On:		7	68	8	1,774	464,494
Environmental Assistance Program:						
Total Businesses Assisted:	*	134	1,344	226	131,760	9,977
Total Helpline Calls Received:		134	999	226	16,869	5,801

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	97	600	237	13,308	2,740
Total ITC Consultation Hours:	377	4,371	984	85,358	23,895
Average Hours Per Client:	3.89	7.29	4.15	6.41	35
ITC Clients Trained:	27	1,331	134	16,835	3,815
Total Minority Clients Advised:	24	105	40	1,047	359
Women Clients Advised:	17	98	37	1,279	427
ITC Jobs Created	0	174	27	2,016	633
ITC Jobs Retained	4	397	68	6,927	3,171
ITC \$ Value of Export Sales:	\$25,000	\$1,455,200,119	\$53,669,342	\$4,241,388,438	\$2,372,984,397
NOC Activity					
Total NOC Clients Advised:	32	108	42	4,114	537
Total NOC Consultation Hours:	144	1,093	245	33,207	8,354
Average Hours Per Client:	4.50	10.12	5.83	8.07	62
NOC Clients Trained:	0	127	0	5,749	701
Minority Clients Advised:	3	12	5	205	42
Women Clients Advised:	4	15	6	421	74
NOC Jobs Created	0	5	0	949	300
NOC Jobs Retained	0	63	0	2,775	560
NOC \$ Value of Export Sales:	\$0	\$12,364,000	\$0	\$556,436,878	130,100,303
TIES Activity					
Total TIES Clients Advised:	34	216	88	526	383
Total TIES Consultation Hours:	130	2,440	411	9,486	4,725
Average Hours Per Client:	3.82	11.30	4.67	18.03	25
TIES Training Attendees:	59	106	59	683	245
TIES Jobs Created:	8	60	37	309	74
TIES Jobs Retained	0	102	95	589	204
TIES Debt Financing #:	0	6	2	13	9
TIES Debt Financing \$:	\$0	\$457,000	\$250,000	\$7,445,413	974,700
TIES Non Debt Financing #:	4	20	10	41	28
TIES Non Debt Financing \$:	\$420,000	\$2,491,000	\$1,544,000	\$41,422,583	7,103,200
TIES New Business Starts:	1	6	3	18	8
TIES Business Expansions	0	8	4	12	11
# of Intellectual Property Filings	0	1	1	27	1
# of Federal Funding Apps	0	0	0	8	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	0	1	0	7	8