

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - July 2013**

		July	CY13	FY14	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	2,925	22,571	3,016	1,030,062	156,390
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,296	5,601	1,296	328,332	36,362
Total SBDC Consultation Hours:		3,798	37,924	3,798	1,363,457	234,893
Average Hours Per Client		2.93	6.77	2.93	4.15	6.46
Long Term Clients Advised		161	2,055	161	12,859	9,946
Total Minority Clients Advised:		377	1,881	377	59,606	11,040
Total Women Clients Advised:		386	1,658	386	95,203	11,615
SBDC Training Attendees:	*	836	9,530	836	379,018	58,293
Minority Training Attendees:		151	1,849	151	66,966	10,107
Women Training Attendees:		207	2,529	207	141,653	17,167
SBDC Jobs Created:		406	2,082	406	84,337	11,971
SBDC Jobs Retained:		482	2,495	482	113,136	20,899
SBDC Debt Financing #:		39	203	39	10,505	1,393
SBDC Debt Financing \$:		\$5,837,900	\$29,535,707	\$5,837,900	\$1,942,611,021	364,183,848
SBDC Non Debt Financing #:		83	374	83	7,569	2,794
SBDC Non Debt Financing \$:		\$4,596,455	\$19,390,459	\$4,596,455	\$677,086,983	238,367,753
SBDC New Business Starts:		25	200	25	11,516	1,113
SBDC Existing Business Expansions:		21	114	21	4,949	592
PTAC Activity						
Total PTAC Clients Advised:	*	185	1,281	185	21,466	7,250
Total PTAC Consultation Hours:		474	5,595	474	108,647	36,152
Average Hours Per Client:		2.56	4.37	2.56	5.06	20
Initial PTAC Advising Sessions		28	370	28	21,495	2,610
Total PTAC Advising Sessions		262	3,221	262	75,251	23,662
Minority Business Advising Sessions		79	1,105	79	44,504	8,112
Women Business Advising Sessions		99	1,518	99	48,533	8,557
Total PTAC Clients Trained:	*	125	1,996	125	58,313	13,201
PTAC Jobs Created:		2	344	2	17,153	5,769
PTAC Jobs Retained:		2	1,666	2	51,964	15,842
PTAC Contracts Assisted:		81	1,400	81	60,172	9,531
PTAC Contract \$ Assisted:		\$6,637,324	\$423,179,156	\$6,637,324	\$12,570,157,209	5,356,578,967
Business Information Center:						
Start up Kits:		27	240	27	77,183	1,626
Regulatory / Assistance Informatio	*	482	3,298	482	226,198	35,617
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		36	202	36	10,785	1,533
Draft Regulations Commented On:		8	61	8	1,767	464,487
Environmental Assistance Program:						
Total Businesses Assisted:	*	92	1,344	92	131,626	9,843
Total Helpline Calls Received:		92	865	92	16,735	5,667

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	192	573	192	13,281	2,713
Total ITC Consultation Hours:	607	3,994	607	85,081	23,518
Average Hours Per Client:	3.16	6.97	3.16	6.41	34
ITC Clients Trained:	107	1,304	107	16,808	3,788
Total Minority Clients Advised:	27	96	27	1,038	350
Women Clients Advised:	29	93	29	1,274	422
ITC Jobs Created	27	166	27	2,008	625
ITC Jobs Retained	64	382	64	6,912	3,156
ITC \$ Value of Export Sales:	\$30,860,166	\$1,421,623,650	\$30,860,166	\$4,207,821,969	\$2,339,407,928
NOC Activity					
Total NOC Clients Advised:	19	93	19	4,099	522
Total NOC Consultation Hours:	102	950	102	33,064	8,211
Average Hours Per Client:	5.37	10.22	5.37	8.07	62
NOC Clients Trained:	0	127	0	5,749	701
Minority Clients Advised:	3	10	3	203	40
Women Clients Advised:	3	12	3	418	71
NOC Jobs Created	0	5	0	949	300
NOC Jobs Retained	0	63	0	2,775	560
NOC \$ Value of Export Sales:	\$0	\$12,364,000	\$0	\$556,436,878	130,100,303
TIES Activity					
Total TIES Clients Advised:	67	201	67	526	368
Total TIES Consultation Hours:	281	2,310	281	9,486	4,595
Average Hours Per Client:	4.19	11.49	4.19	18.03	25
TIES Training Attendees:	0	47	0	683	186
TIES Jobs Created:	29	52	29	309	66
TIES Jobs Retained	95	104	95	589	206
TIES Debt Financing #:	2	6	2	13	9
TIES Debt Financing \$:	\$250,000	\$457,000	\$250,000	\$7,445,413	974,700
TIES Non Debt Financing #:	6	16	6	41	24
TIES Non Debt Financing \$:	\$1,124,000	\$2,071,000	\$1,124,000	\$41,422,583	6,683,200
TIES New Business Starts:	2	3	2	18	5
TIES Business Expansions	4	4	4	12	7
# of Intellectual Property Filings	1	0	1	27	0
# of Federal Funding Apps	0	0	0	8	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	0	1	0	7	8