

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - June 2013**

		June	CY13	FY13	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	3,488	19,881	37,167	1,015,284	152,500
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,287	4,961	8,608	327,718	35,722
Total SBDC Consultation Hours:		4,136	33,260	67,448	1,359,743	230,229
Average Hours Per Client		3.21	6.70	7.84	4.15	6.45
Long Term Clients Advised		600	1,740	2,419	12,579	9,631
Total Minority Clients Advised:		404	1,682	2,941	59,411	10,841
Total Women Clients Advised:		390	1,470	2,625	95,018	11,427
SBDC Training Attendees:	*	1,024	8,524	15,137	378,139	57,287
Minority Training Attendees:		202	1,681	2,872	66,798	9,939
Women Training Attendees:		322	2,291	4,121	141,415	16,929
SBDC Jobs Created:		464	1,602	3,012	83,863	11,491
SBDC Jobs Retained:		604	1,756	4,123	112,460	20,160
SBDC Debt Financing #:		54	155	363	10,458	1,345
SBDC Debt Financing \$:		\$8,641,683	\$22,597,944	\$60,340,393	\$1,935,673,258	357,246,085
SBDC Non Debt Financing #:		108	267	592	7,462	2,687
SBDC Non Debt Financing \$:		\$4,420,341	\$14,463,886	\$36,205,711	\$672,160,410	233,441,180
SBDC New Business Starts:		46	162	350	11,479	1,075
SBDC Existing Business Expansions:		32	89	236	4,924	567
PTAC Activity						
Total PTAC Clients Advised:	*	411	1,217	1,777	21,402	7,186
Total PTAC Consultation Hours:		1,150	5,120	9,678	108,172	35,677
Average Hours Per Client:		2.80	4.21	5.45	5.05	20
Initial PTAC Advising Sessions		60	341	604	21,466	2,581
Total PTAC Advising Sessions		538	2,958	5,423	74,988	23,399
Minority Business Advising Sessions		207	1,024	1,995	44,423	8,031
Women Business Advising Sessions		265	1,119	2,058	48,434	8,158
Total PTAC Clients Trained:	*	266	1,871	4,380	58,188	13,076
PTAC Jobs Created:		164	342	648	17,151	5,767
PTAC Jobs Retained:		226	1,664	2,687	51,962	15,840
PTAC Contracts Assisted:		491	1,319	2,174	60,091	9,450
PTAC Contract \$ Assisted:		\$99,725,624	\$416,541,831	\$839,955,192	\$12,563,519,884	5,349,941,642
SBJA Activity						
Total SBJA Clients Advised:	*	29	316	896	2,218	2,218
Total SBJA Consultation Hours:		98	1,828	9,207	19,749	19,317
Average Hours Per Client:		3.38	5.78	10.28	8.90	8.90
Long Term Clients		18	143	313	840	840
Total SBJA Clients Trained	*	0	176	480	1,876	1,876
SBJA Jobs Created:		0	70	453	854	854
SBJA Jobs Retained:		0	249	689	1,578	1,578
SBJA Debt Financing #:		0	10	38	86	86
SBJA Debt Financing \$:		\$0	\$1,130,863	\$18,216,463	\$30,250,864	\$30,250,864
SBJA Non Debt #:		0	24	73	144	144
SBJA Non Debt Financing \$:		\$0	\$330,118	\$7,586,752	\$11,999,482	\$11,999,482
SBJA New Business Starts:		0	5	18	46	46
SBJA Existing Business Expansions:		0	3	27	58	58
SBJA \$ Value of Export Sales		\$0	\$2,918,000	\$9,421,726	\$32,475,741	\$32,475,741
Business Information Center:						
Start up Kits:		27	213	436	77,156	1,599
Regulatory / Assistance Informatic	*	471	2,816	5,866	225,716	35,135
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		17	166	333	10,749	1,497
Draft Regulations Commented On:		7	53	86	1,759	464,471
Environmental Assistance Program:						
Total Businesses Assisted:	*	163	1,252	2,094	131,534	9,751
Total Helpline Calls Received:		137	773	1,522	16,643	5,575

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	168	508	874	13,216	2,648
Total ITC Consultation Hours:	581	3,387	7,823	84,474	22,911
Average Hours Per Client:	3.46	6.67	8.95	6.39	34
ITC Clients Trained:	82	1,197	1,590	16,701	3,681
Total Minority Clients Advised:	32	88	146	1,030	342
Women Clients Advised:	36	87	151	1,268	416
ITC Jobs Created	28	139	268	1,981	598
ITC Jobs Retained	103	318	627	6,848	3,092
ITC \$ Value of Export Sales:	\$979,305,389	\$1,390,703,484	\$2,893,499,660	\$4,176,891,803	\$2,308,487,762
NOC Activity					
Total NOC Clients Advised:	20	83	196	4,089	512
Total NOC Consultation Hours:	117	848	2,152	32,962	8,109
Average Hours Per Client:	5.85	10.22	10.98	8.06	62
NOC Clients Trained:	6	127	211	5,749	701
Minority Clients Advised:	1	8	26	201	38
Women Clients Advised:	3	12	24	418	71
NOC Jobs Created	0	5	25	949	300
NOC Jobs Retained	0	63	93	2,775	560
NOC \$ Value of Export Sales:	\$0	\$12,364,000	\$46,244,320	\$556,436,878	130,100,303
TIES Activity					
Total TIES Clients Advised:	51	168	280	526	335
Total TIES Consultation Hours:	407	2,029	6,051	9,486	4,314
Average Hours Per Client:	7.98	12.08	21.61	18.03	26
TIES Training Attendees:	0	47	255	683	186
TIES Jobs Created:	7	23	116	309	37
TIES Jobs Retained	1	7	71	589	109
TIES Debt Financing #:	0	4	7	13	7
TIES Debt Financing \$:	\$0	\$207,000	\$617,000	\$7,445,413	724,700
TIES Non Debt Financing #:	2	10	26	41	18
TIES Non Debt Financing \$:	\$270,000	\$947,000	\$3,064,000	\$41,422,583	5,559,200
TIES New Business Starts:	1	3	12	18	5
TIES Business Expansions	1	4	10	12	7
# of Intellectual Property Filings	0	0	23	27	0
# of Federal Funding Apps	0	0	2	8	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	1	1	5	7	8
Day Care Activity					
Total Day Care Clients Advised	2	3	3	698	218
Total Day Care Consultation Hours	7	13	13	2,242	638
Average Hours Per Client:	3.50	4.33	4.33	3.21	14
Day Care Clients Trained	0	0		6,739	1,279
Total Minority Clients Advised	1	1	1	409	768
Total Women Clients Advised	2	1	1	578	891

