

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - May 2013**

		May	CY13	FY13	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	4,574	17,438	34,881	1,012,852	150,067
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,341	4,407	8,158	327,164	35,168
Total SBDC Consultation Hours:		9,612	29,125	63,312	1,355,608	226,094
Average Hours Per Client		7.17	6.61	7.76	4.14	6.43
Long Term Clients Advised		609	1,544	2,264	12,383	9,435
Total Minority Clients Advised:		454	1,479	2,768	59,208	10,638
Total Women Clients Advised:		395	1,322	2,498	94,870	11,279
SBDC Training Attendees:	*	1,650	7,615	14,228	377,230	56,378
Minority Training Attendees:		319	1,475	2,666	66,592	9,733
Women Training Attendees:		468	2,039	3,869	141,163	16,677
SBDC Jobs Created:		678	1,640	3,670	83,901	11,529
SBDC Jobs Retained:		450	1,146	3,513	111,850	19,550
SBDC Debt Financing #:		29	101	309	10,404	1,291
SBDC Debt Financing \$:		\$3,352,500	\$13,956,262	\$51,698,710	\$1,927,031,576	348,604,403
SBDC Non Debt Financing #:		59	159	484	7,354	2,579
SBDC Non Debt Financing \$:		\$7,332,500	\$10,043,545	\$31,785,369	\$667,740,069	229,020,839
SBDC New Business Starts:		24	91	275	11,408	1,004
SBDC Existing Business Expansions:		19	55	200	4,890	533
PTAC Activity						
Total PTAC Clients Advised:	*	337	984	1,594	21,170	6,953
Total PTAC Consultation Hours:		868	3,971	8,529	107,023	34,528
Average Hours Per Client:		2.58	4.04	5.35	5.06	20
Initial PTAC Advising Sessions		62	278	541	21,403	2,518
Total PTAC Advising Sessions		482	2,420	4,885	74,450	22,861
Minority Business Advising Sessions		168	817	1,788	44,216	7,824
Women Business Advising Sessions		183	854	1,793	48,169	7,893
Total PTAC Clients Trained:	*	814	1,605	4,114	57,922	12,810
PTAC Jobs Created:		27	173	471	16,982	5,598
PTAC Jobs Retained:		226	1,173	2,196	51,471	15,349
PTAC Contracts Assisted:		193	822	1,677	59,594	8,953
PTAC Contract \$ Assisted:		\$112,114,253	\$316,816,207	\$740,229,567	\$12,463,794,260	5,250,216,018
SBJA Activity						
Total SBJA Clients Advised:	*	40	306	889	2,218	2,218
Total SBJA Consultation Hours:		152	1,730	9,108	19,651	19,317
Average Hours Per Client:		3.80	5.65	10.25	8.86	8.86
Long Term Clients		17	139	311	836	836
Total SBJA Clients Trained	*	0	176	480	1,876	1,876
SBJA Jobs Created:		13	70	453	854	854
SBJA Jobs Retained:		0	249	689	1,578	1,578
SBJA Debt Financing #:		0	10	38	86	86
SBJA Debt Financing \$:		\$0	\$1,130,863	\$18,216,463	\$30,250,864	\$30,250,864
SBJA Non Debt #:		0	24	73	144	144
SBJA Non Debt Financing \$:		\$0	\$330,118	\$7,586,752	\$11,999,482	\$11,999,482
SBJA New Business Starts:		0	5	18	46	46
SBJA Existing Business Expansions:		0	3	27	58	58
SBJA \$ Value of Export Sales		\$1,740,000	\$2,918,000	\$9,421,726	\$32,475,741	\$32,475,741
Business Information Center:						
Start up Kits:		24	186	409	77,129	1,572
Regulatory / Assistance Informatio	*	392	2,345	5,395	225,245	34,664
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		34	149	316	10,732	1,480
Draft Regulations Commented On:		16	46	79	1,752	464
Environmental Assistance Program:						
Total Businesses Assisted:	*	167	1,089	1,931	131,371	9,588
Total Helpline Calls Received:		97	636	1,385	16,506	5,458



**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - May 2013**

Network Program Breakouts

	May	CY13	FY13	HISTORICAL TO DATE	TOTALS 09-TO DATE
ITC Activity					
Total ITC Clients Advised:	171	441	828	13,149	2,581
Total ITC Consultation Hours:	572	2,801	7,237	83,888	22,325
Average Hours Per Client:	3.35	6.35	8.74	6.38	34
ITC Clients Trained:	556	1,115	1,508	16,619	3,599
Total Minority Clients Advised:	35	73	133	1,015	327
Women Clients Advised:	31	74	140	1,255	403
ITC Jobs Created	18	111	240	1,953	570
ITC Jobs Retained	39	215	524	6,745	2,989
ITC \$ Value of Export Sales:	\$5,011,455	\$411,398,095	\$1,914,194,271	\$3,197,586,414	\$1,329,182,373
NOC Activity					
Total NOC Clients Advised:	15	74	187	4,080	503
Total NOC Consultation Hours:	101	731	2,029	32,845	7,992
Average Hours Per Client:	6.73	9.88	10.85	8.05	62
NOC Clients Trained:	0	121	205	5,743	695
Minority Clients Advised:	1	7	25	200	37
Women Clients Advised:	3	12	24	418	71
NOC Jobs Created	0	5	25	949	300
NOC Jobs Retained	0	63	93	2,775	560
NOC \$ Value of Export Sales:	\$0	\$12,364,000	\$46,244,320	\$556,436,878	130,100,303
TIES Activity					
Total TIES Clients Advised:	55	141	259	526	308
Total TIES Consultation Hours:	598	1,621	5,644	9,486	3,906
Average Hours Per Client:	10.87	11.50	21.79	18.03	25
TIES Training Attendees:	0	47	255	683	186
TIES Jobs Created:	3	16	109	309	30
TIES Jobs Retained	5	6	70	589	108
TIES Debt Financing #:	1	4	7	13	7
TIES Debt Financing \$:	\$5,000	\$207,000	\$617,000	\$7,445,413	724,700
TIES Non Debt Financing #:	7	8	24	41	16
TIES Non Debt Financing \$:	\$577,000	\$677,000	\$2,794,000	\$41,422,583	5,289,200
TIES New Business Starts:	1	2	11	18	4
TIES Business Expansions	1	3	9	12	6
# of Intellectual Property Filings	0	0	23	27	0
# of Federal Funding Apps	0	0	2	8	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	0	0	4	7	7
Day Care Activity					
Total Day Care Clients Advised	1	2	2	698	217
Total Day Care Consultation Hours	5	6	6	2,235	631
Average Hours Per Client:				3.20	9
Day Care Clients Trained		0		6,739	1,279
Total Minority Clients Advised		1	1	409	768
Total Women Clients Advised	1	1	1	578	891

