

**Illinois Department of Commerce and Economic Opportunity  
Office of Entrepreneurship, Innovation, and Technology  
Illinois SBDC Network Report - April 2013**

		April	CY13	FY13	HISTORICAL TO DATE	TOTALS 09-TO DATE
<b>Total Network Customers Served</b>	*	4,357	13,701	31,147	1,009,133	146,349
<b>SBDC Activity (ALL)</b>						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,309	3,700	7,424	326,457	34,461
Total SBDC Consultation Hours:		5,847	19,513	52,406	1,345,996	216,482
Average Hours Per Client		4.47	5.27	7.06	4.12	6.28
Long Term Clients Advised		584	1,335	2,049	12,174	9,226
Total Minority Clients Advised:		433	1,218	2,500	58,947	10,377
Total Women Clients Advised:		412	1,126	2,295	94,674	11,083
SBDC Training Attendees:	*	1,897	5,965	12,573	375,580	54,728
Minority Training Attendees:		310	1,156	2,343	66,273	9,414
Women Training Attendees:		449	1,571	3,400	140,695	16,209
SBDC Jobs Created:		234	790	2,798	83,051	10,679
SBDC Jobs Retained:		255	694	3,021	111,398	19,098
SBDC Debt Financing #:		15	72	278	10,375	1,262
SBDC Debt Financing \$:		\$4,086,917	\$10,603,762	\$48,315,210	\$1,923,679,076	345,251,903
SBDC Non Debt Financing #:		27	100	421	7,295	2,520
SBDC Non Debt Financing \$:		\$943,406	\$2,711,045	\$24,080,869	\$660,407,569	221,688,339
SBDC New Business Starts:		11	64	243	11,381	977
SBDC Existing Business Expansions:		3	36	179	4,871	514
<b>PTAC Activity</b>						
Total PTAC Clients Advised:	*	321	831	1,471	21,016	6,800
Total PTAC Consultation Hours:		921	3,101	7,642	106,153	33,658
Average Hours Per Client:		2.87	3.73	5.20	5.05	19
Initial PTAC Advising Sessions		65	215	478	21,340	2,455
Total PTAC Advising Sessions		498	1,936	4,400	73,966	22,377
Minority Business Advising Sessions		165	635	1,605	44,034	7,642
Women Business Advising Sessions		191	666	1,601	47,981	7,705
Total PTAC Clients Trained:	*	260	789	3,298	57,106	11,994
PTAC Jobs Created:		45	145	440	16,954	5,570
PTAC Jobs Retained:		80	837	1,839	51,135	15,013
PTAC Contracts Assisted:		176	629	1,484	59,401	8,760
PTAC Contract \$ Assisted:		\$103,910,633	\$204,701,953	\$628,115,314	\$12,351,680,006	5,138,101,764
<b>SBJA Activity</b>						
Total SBJA Clients Advised:	*	45	287	875	2,218	2,218
Total SBJA Consultation Hours:		162	1,578	8,956	19,499	19,317
Average Hours Per Client:		3.60	5.50	10.24	8.79	8.79
Long Term Clients		19	133	308	830	830
Total SBJA Clients Trained	*	0	176	480	1,876	1,876
SBJA Jobs Created:		5	57	440	841	841
SBJA Jobs Retained:		85	249	689	1,578	1,578
SBJA Debt Financing #:		1	10	38	86	86
SBJA Debt Financing \$:		\$15,000	\$1,130,863	\$18,216,463	\$30,250,864	\$30,250,864
SBJA Non Debt #:		0	24	73	144	144
SBJA Non Debt Financing \$:		\$0	\$330,118	\$7,586,752	\$11,999,482	\$11,999,482
SBJA New Business Starts:		0	5	18	46	46
SBJA Existing Business Expansions:		1	3	27	58	58
SBJA \$ Value of Export Sales		\$0	\$1,178,000	\$7,681,726	\$30,735,741	\$30,735,741
<b>Business Information Center:</b>						
Start up Kits:		37	162	385	77,105	1,548
Regulatory / Assistance Informatio	*	525	1,953	5,003	224,853	34,272
<b>Office of Regulatory Assistance:</b>						
Draft Regulations Reviewed:		32	115	282	10,732	1,480
Draft Regulations Commented On:		4	30	63	1,752	464
<b>Environmental Assistance Program:</b>						
Total Businesses Assisted:	*	181	922	1,764	131,204	9,421
Total Helpline Calls Received:		124	539	1,288	16,409	5,361



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**Network Program Breakouts**

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<b>ITC Activity</b>					
Total ITC Clients Advised:	161	379	779	13,087	2,519
Total ITC Consultation Hours:	633	2,229	6,665	83,316	21,753
Average Hours Per Client:	3.93	5.88	8.56	6.37	33
ITC Clients Trained:	289	559	952	16,063	3,043
Total Minority Clients Advised:	34	59	121	1,001	313
Women Clients Advised:	28	61	132	1,242	390
ITC Jobs Created	10	93	222	1,935	552
ITC Jobs Retained	61	176	485	6,706	2,950
ITC \$ Value of Export Sales:	\$2,016,000	\$406,386,640	\$1,909,182,816	\$3,192,574,959	\$1,324,170,918
<b>NOC Activity</b>					
Total NOC Clients Advised:	17	65	180	4,071	494
Total NOC Consultation Hours:	118	630	1,928	32,744	7,891
Average Hours Per Client:	6.94	9.69	10.71	8.04	62
NOC Clients Trained:	121	121	205	5,743	695
Minority Clients Advised:	0	6	24	199	36
Women Clients Advised:	2	11	23	417	70
NOC Jobs Created	0	5	25	949	300
NOC Jobs Retained	63	63	93	2,775	560
NOC \$ Value of Export Sales:	\$0	\$12,000,000	\$46,244,320	\$556,072,878	129,736,303
<b>TIES Activity</b>					
Total TIES Clients Advised:	35	109	231	526	276
Total TIES Consultation Hours:	140	1,023	5,045	9,486	3,308
Average Hours Per Client:	4.00	9.39	21.84	18.03	23
TIES Training Attendees:	10	47	255	683	186
TIES Jobs Created:	0	13	106	309	27
TIES Jobs Retained	0	1	65	589	103
TIES Debt Financing #:	0	3	6	13	6
TIES Debt Financing \$:	\$0	\$202,000	\$612,000	\$7,445,413	719,700
TIES Non Debt Financing #:	0	1	17	41	9
TIES Non Debt Financing \$:	\$0	\$100,000	\$2,217,000	\$41,422,583	4,712,200
TIES New Business Starts:	0	1	10	18	3
TIES Business Expansions	0	2	8	12	5
# of Intellectual Property Filings	0	0	23	27	0
# of Federal Funding Apps	0	0	2	8	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	0	0	4	7	7
<b>Day Care Activity</b>					
Total Day Care Clients Advised	0	0	0	698	215
Total Day Care Consultation Hours	0	0	0	2,229	625
Average Hours Per Client:	0	0	0	3.19	9
Day Care Clients Trained	0	0	0	6,739	1,279
Total Minority Clients Advised	0	0	0	409	767
Total Women Clients Advised	0	0	0	578	890

