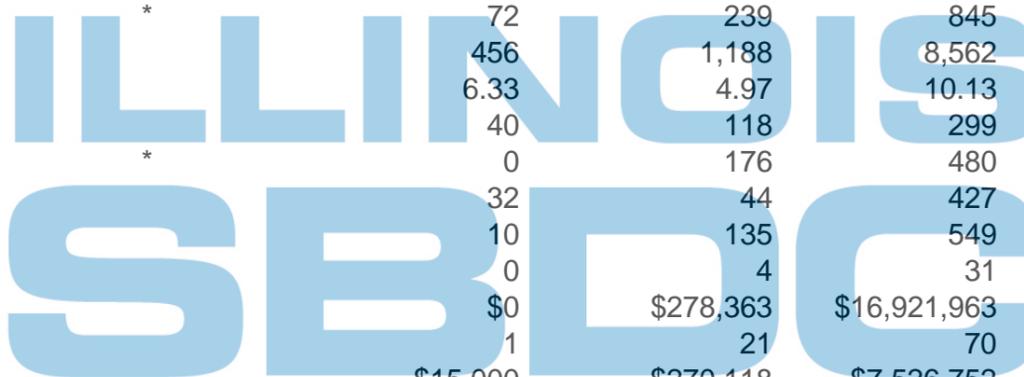


**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - February 2013**

		February	CY13	FY13	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	3,153	6,135	24,112	1,001,169	135,799
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,266	2,177	6,231	324,934	32,938
Total SBDC Consultation Hours:		4,127	8,474	42,231	1,334,957	205,443
Average Hours Per Client		3.26	3.89	6.78	4.11	6.24
Long Term Clients Advised		531	825	1,680	11,664	8,716
Total Minority Clients Advised:		402	689	2,050	58,418	9,848
Total Women Clients Advised:		377	649	1,920	94,197	10,606
SBDC Training Attendees:	*	796	1,741	8,449	371,356	50,504
Minority Training Attendees:		235	521	1,708	65,638	8,779
Women Training Attendees:		330	697	2,502	139,821	15,335
SBDC Jobs Created:		220	425	2,440	82,686	10,314
SBDC Jobs Retained:		109	265	2,619	110,969	18,669
SBDC Debt Financing #:		14	36	244	10,339	1,226
SBDC Debt Financing \$:		\$1,277,000	\$2,636,274	\$40,378,722	\$1,915,711,588	337,284,415
SBDC Non Debt Financing #:		25	43	365	7,238	2,463
SBDC Non Debt Financing \$:		\$772,650	\$1,126,450	\$22,506,274	\$658,822,974	220,103,744
SBDC New Business Starts:		16	31	207	11,348	944
SBDC Existing Business Expansions:		8	26	170	4,861	504
PTAC Activity						
Total PTAC Clients Advised:	*	304	528	1,261	20,713	6,497
Total PTAC Consultation Hours:		717	1,535	6,076	104,587	32,092
Average Hours Per Client:		2.36	2.91	4.82	5.05	18
Initial PTAC Advising Sessions		44	101	365	21,226	2,341
Total PTAC Advising Sessions		462	1,043	3,507	73,073	21,484
Minority Business Advising Sessions		129	318	1,292	43,717	7,325
Women Business Advising Sessions		134	318	1,253	47,633	7,357
Total PTAC Clients Trained:	*	245	296	2,805	56,613	11,501
PTAC Jobs Created:		5	54	349	16,863	5,479
PTAC Jobs Retained:		176	600	1,602	50,898	14,776
PTAC Contracts Assisted:		83	250	1,105	59,022	8,381
PTAC Contract \$ Assisted:		\$7,591,940	\$93,937,829	\$517,341,190	\$12,240,905,882	5,027,337,640
SBJA Activity						
Total SBJA Clients Advised:	*	72	239	845	1,958	761
Total SBJA Consultation Hours:		456	1,188	8,562	17,921	5,425
Average Hours Per Client:		6.33	4.97	10.13	9.15	13
Long Term Clients		40	118	299	697	267
Total SBJA Clients Trained	*	0	176	480	1,700	251
SBJA Jobs Created:		32	44	427	784	139
SBJA Jobs Retained:		10	135	549	1,329	619
SBJA Debt Financing #:		0	4	31	76	21
SBJA Debt Financing \$:		\$0	\$278,363	\$16,921,963	\$29,120,001	10,772,363
SBJA Non Debt #:		1	21	70	120	40
SBJA Non Debt Financing \$:		\$15,000	\$270,118	\$7,526,752	\$11,669,364	1,649,278
SBJA New Business Starts:		1	5	17	41	20
SBJA Existing Business Expansions:		0	2	26	55	13
SBJA \$ Value of Export Sales		\$1,000,000	\$1,178,000	\$7,681,726	\$29,557,741	22,597,000
Business Information Center:						
Start up Kits:		33	92	315	77,035	1,478
Regulatory / Assistance Informatio	*	470	978	4,018	223,868	33,347
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		39	61	228	10,656	1,426
Draft Regulations Commented On:		8	16	49	1,738	450
Environmental Assistance Program:						
Total Businesses Assisted:	*	159	342	1,184	130,822	8,858
Total Helpline Calls Received:		89	249	998	16,119	5,071



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Network Program Breakouts

	February	CY13	FY13	HISTORICAL TO DATE	TOTALS 09-TO DATE
ITC Activity					
Total ITC Clients Advised:	143	226	682	12,934	2,366
Total ITC Consultation Hours:	402	956	5,392	82,043	20,480
Average Hours Per Client:	2.81	4.23	7.91	6.34	32
ITC Clients Trained:	0	185	578	15,689	2,669
Total Minority Clients Advised:	22	35	101	977	289
Women Clients Advised:	22	36	116	1,217	365
ITC Jobs Created	48	74	203	1,916	533
ITC Jobs Retained	55	109	418	6,639	2,883
ITC \$ Value of Export Sales:	\$357,934,473	\$403,433,473	\$1,906,229,649	\$3,189,621,792	\$1,321,217,751
NOC Activity					
Total NOC Clients Advised:	25	45	168	4,051	474
Total NOC Consultation Hours:	140	371	1,673	32,485	7,632
Average Hours Per Client:	5.60	8.24	9.96	8.02	60
NOC Clients Trained:	0	0	134	5,622	574
Minority Clients Advised:	2	4	22	197	34
Women Clients Advised:	6	8	21	414	67
NOC Jobs Created	5	5	25	949	300
NOC Jobs Retained	0	0	30	2,712	497
NOC \$ Value of Export Sales:	\$12,000,000	\$12,000,000	\$46,244,320	\$556,072,878	129,736,303
TIES Activity					
Total TIES Clients Advised:	52	70	200	526	237
Total TIES Consultation Hours:	272	527	4,549	9,486	2,812
Average Hours Per Client:	5.23	7.53	22.75	18.03	21
TIES Training Attendees:	37	37	245	683	176
TIES Jobs Created:	12	13	106	309	27
TIES Jobs Retained	0	1	65	589	103
TIES Debt Financing #:	3	3	6	13	6
TIES Debt Financing \$:	\$202,000	\$202,000	\$612,000	\$7,445,413	719,700
TIES Non Debt Financing #:	1	1	17	41	9
TIES Non Debt Financing \$:	\$100,000	\$100,000	\$2,217,000	\$41,422,583	4,712,200
TIES New Business Starts:	0	1	9	18	3
TIES Business Expansions	1	2	8	12	5
# of Intellectual Property Filings	0	0	23	27	0
# of Federal Funding Apps	0	0	2	8	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	0	0	4	7	7
Day Care Activity					
Total Day Care Clients Advised		0		698	215
Total Day Care Consultation Hours		0		2,229	625
Average Hours Per Client:		#DIV/0!		3.19	#DIV/0!
Day Care Clients Trained		0		6,739	1,279
Total Minority Clients Advised		0		409	767
Total Women Clients Advised		0		578	890

