

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - January 2013**

		January	CY13	FY13	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	3,529	3,529	21,837	998,603	133,193
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,312	1,312	5,609	324,069	32,073
Total SBDC Consultation Hours:		4,347	4,347	38,105	1,330,830	201,316
Average Hours Per Client		3.31	3.31	6.79	4.11	6.28
Long Term Clients Advised		542	542	1,498	11,381	8,433
Total Minority Clients Advised:		388	388	1,820	58,117	9,547
Total Women Clients Advised:		385	385	1,732	93,933	10,342
SBDC Training Attendees:	*	934	934	7,642	370,549	49,697
Minority Training Attendees:		276	276	1,463	65,393	8,534
Women Training Attendees:		362	362	2,167	139,486	15,000
SBDC Jobs Created:		204	204	2,216	82,465	10,093
SBDC Jobs Retained:		156	156	2,502	110,860	18,560
SBDC Debt Financing #:		22	22	230	10,325	1,212
SBDC Debt Financing \$:		\$1,359,274	\$1,359,274	\$39,101,722	\$1,914,434,588	336,007,415
SBDC Non Debt Financing #:		18	18	340	7,213	2,438
SBDC Non Debt Financing \$:		\$353,800	\$353,800	\$21,733,624	\$658,050,324	219,331,094
SBDC New Business Starts:		13	13	188	11,330	926
SBDC Existing Business Expansions:		18	18	162	4,853	496
PTAC Activity						
Total PTAC Clients Advised:	*	349	349	1,158	20,534	6,318
Total PTAC Consultation Hours:		818	818	5,359	103,870	31,375
Average Hours Per Client:		2.34	2.34	4.63	5.06	18
Initial PTAC Advising Sessions		57	57	321	21,182	2,297
Total PTAC Advising Sessions		349	349	3,045	72,611	20,790
Minority Business Advising Sessions		189	189	1,163	43,588	7,196
Women Business Advising Sessions		184	184	1,119	47,499	7,223
Total PTAC Clients Trained:	*	51	51	2,560	56,368	11,256
PTAC Jobs Created:		49	49	342	16,858	5,474
PTAC Jobs Retained:		424	424	1,426	50,722	14,600
PTAC Contracts Assisted:		167	167	1,022	58,939	8,298
PTAC Contract \$ Assisted:		\$86,335,889	\$86,335,889	\$509,749,249	\$12,233,313,942	5,019,735,700
SBJA Activity						
Total SBJA Clients Advised:	*	199	199	817	1,958	721
Total SBJA Consultation Hours:		732	732	8,106	17,921	4,969
Average Hours Per Client:		3.68	3.68	9.92	9.15	12
Long Term Clients		100	100	287	697	249
Total SBJA Clients Trained	*	176	176	480	1,700	251
SBJA Jobs Created:		11	11	393	784	106
SBJA Jobs Retained:		125	125	539	1,329	609
SBJA Debt Financing #:		4	4	31	76	21
SBJA Debt Financing \$:		\$278,363	\$278,363	\$16,921,963	\$29,120,001	10,772,363
SBJA Non Debt #:		20	20	69	120	39
SBJA Non Debt Financing \$:		\$255,118	\$255,118	\$7,511,752	\$11,669,364	1,634,278
SBJA New Business Starts:		4	4	15	41	19
SBJA Existing Business Expansions:		2	2	26	55	13
SBJA \$ Value of Export Sales		\$178,000	\$178,000	\$6,681,726	\$29,557,741	21,597,000
Business Information Center:						
Start up Kits:		59	59	282	77,002	1,445
Regulatory / Assistance Informatio	*	508	508	3,548	223,398	32,877
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		22	22	189	10,617	1,387
Draft Regulations Commented On:		8	8	41	1,730	442
Environmental Assistance Program:						
Total Businesses Assisted:	*	183	183	1,025	130,663	8,699
Total Helpline Calls Received:		160	160	909	16,030	4,982



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Network Program Breakouts

	January	CY13	FY13	HISTORICAL TO DATE	TOTALS 09-TO DATE
ITC Activity					
Total ITC Clients Advised:	147	147	635	12,855	2,287
Total ITC Consultation Hours:	555	555	4,991	81,642	20,079
Average Hours Per Client:	3.78	3.78	7.86	6.35	31
ITC Clients Trained:	185	185	578	15,689	2,669
Total Minority Clients Advised:	25	25	96	967	279
Women Clients Advised:	27	27	113	1,208	356
ITC Jobs Created	26	26	137	1,868	485
ITC Jobs Retained	54	54	578	6,584	2,828
ITC \$ Value of Export Sales:	\$45,499,000	\$45,499,000	\$167,395,176	\$2,831,687,319	\$963,283,278
NOC Activity					
Total NOC Clients Advised:	29	29	159	4,035	458
Total NOC Consultation Hours:	231	231	1,533	32,345	7,492
Average Hours Per Client:	7.97	7.97	9.64	8.02	60
NOC Clients Trained:	0	0	134	5,622	574
Minority Clients Advised:	3	3	21	196	33
Women Clients Advised:	4	4	20	410	63
NOC Jobs Created	0	0	20	944	295
NOC Jobs Retained	0	0	30	2,712	497
NOC \$ Value of Export Sales:	\$0	\$0	\$34,244,320	\$544,072,878	117,736,303
TIES Activity					
Total TIES Clients Advised:	48	48	182	526	215
Total TIES Consultation Hours:	254	254	4,277	9,486	2,539
Average Hours Per Client:	5.29	5.29	23.50	18.03	19
TIES Training Attendees:	0	0	208	683	139
TIES Jobs Created:	1	1	94	309	15
TIES Jobs Retained	1	1	65	589	103
TIES Debt Financing #:	0	0	3	13	3
TIES Debt Financing \$:	\$0	\$0	\$410,000	\$7,445,413	517,700
TIES Non Debt Financing #:	0	0	16	41	8
TIES Non Debt Financing \$:	\$0	\$0	\$2,117,000	\$41,422,583	4,612,200
TIES New Business Starts:	1	1	9	18	3
TIES Business Expansions	1	1	7	12	4
# of Intellectual Property Filings	0	0	23	27	0
# of Federal Funding Apps	0	0	2	8	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	368,000
# of Formal Pitches to Potential Investors	0	0	4	7	7
Day Care Activity					
Total Day Care Clients Advised		0		698	215
Total Day Care Consultation Hours		0		2,229	625
Average Hours Per Client:		#DIV/0!		3.19	#DIV/0!
Day Care Clients Trained		0		6,739	1,279
Total Minority Clients Advised		0		409	767
Total Women Clients Advised		0		578	890

