



SMALL BUSINESS

CONTRACTS ACT

30 ILCS 503/

FY14 ANNUAL

REPORT

STATE OF ILLINOIS

CHIEF PROCUREMENT OFFICE

CHIEF PROCUREMENT OFFICE

MISSION & VALUES

To work with agencies and universities to meet their procurement needs

while exercising independent authority, oversight, and approval

designed to continuously improve the procurement process

and ensure: compliance with law, fair treatment, diversity, integrity, transparency and value.

Ben Bagby
CPO Higher Education

Matt Brown
CPO General Services

Bill Grunloh
CPO Department of Transportation (road construction)

Fred Hahn
CPO Capital Development Board

Illinois' four independent Chief Procurement Officers (CPO) exercise all procurement authority enacted by the Illinois Procurement Code for the state agencies and universities and have a fiduciary responsibility to the taxpayers of the state. When exercising that authority, each CPO appoints State Purchasing Officers (SPO) to exercise the CPOs' procurement authority at the state agencies and universities.

By virtue of their statutory authority and independence, the CPOs ensure that procurements made by the State are transparent, accountable, and in the best interest of the State. Where possible, a competitive bid process is used and an award is made to the lowest-cost responsible and responsive bidder. It is the express duty of all CPOs and SPOs to maximize the value of procurements and to act in a manner that maintains the integrity and public's trust of State government.

EXECUTIVE SUMMARY

The Small Business Contracts Act (SBCA) 30 ILCS 503/ creates the goal that the State award not less than 10% of the value of all contracts to small business. The CPOs are responsible for reviewing and approving agency and university SBCA compliance plans, monitoring agency and university progress, and reporting on their outcomes. The State's progress towards the 10% goal is the subject of this report.

Each year the State of Illinois spends billions of dollars making it one of the largest purchasers of goods and services in the state. State contracts awarded to Illinois' small businesses return 68%* of each dollar back to their local economies, promote hiring, and encourage capital investment. The Chief Procurement Office plays a critical role in strengthening Illinois' economy by ensuring that small businesses have meaningful opportunities to sell their goods and services to the State, and by developing policies and practices that encourage agencies and universities to buy from Illinois' small vendors.

In Fiscal Year 2014, the four Chief Procurement Officers oversaw \$11.8 billion of expenditures whose procurements were subject to the Illinois Procurement Code. Of that, agencies and universities awarded \$280.1 million with small businesses in Illinois compared to \$242.6 million in Fiscal Year 2013. This gain of \$37.5 million represents a 15.5% increase in small business awards. One reason for the increase is the 33.2% increase in the number of small business awards, from 36,019 in Fiscal Year 2013 to 47,984 in Fiscal Year 2014. Yet, despite the increase in the number and value of awards, the ratio of small business awards to total expenditures remains at 2.4%.

The CPO uses four strategies to increase the value of contracts awarded to small businesses. These strategies have resulted in measurable actions and results, including the unbundling of large road construction contracts, creation of the Illinois Procurement Gateway vendor portal, implementation of the NIGP Code classification system, and the development of new training opportunities.

* Civic Economics, *The ANDERSONVILLE STUDY of Retail Economics* (October 2004)

CPO	Total All Contract Awards	SBCA Awards	SBCA % of Total
CPO-GS	9,666,808,789	194,937,005	2.0%
CPO-HE	131,274,539	16,892,398	12.9%
CPO-DOT	1,783,739,888	7,984,373	0.4%
CPO-CDB	213,116,530	60,347,095	28.3%

FISCAL YEAR 2014 SUMMARY

Total All Contract Awards	=	\$11,794,939,746
Small Business Contract Awards	=	\$280,160,871
% Total Contract Awards to Small Business	=	2.4%
# Contracts to Small Business	=	47,984
Average Contract Amount	=	\$5,839

SMALL BUSINESS CONTRACTS ACT OVERVIEW

The Small Business Contracts Act (SBCA) establishes a goal that not less than 10% of the total dollar amount of State contracts be awarded to small businesses. It requires that the CPO submits an annual report by March 1 of each year.

Annual Report

As a measure of the State's progress towards reaching the 10% goal, the following metrics are used:

1. Total of the State's procurements subject to the goal
2. Goals for contracting with small businesses by each agency and university
3. Goals achieved by each agency and university
4. Number of contracts awarded by each agency and university
5. Average contract amount for each agency and university

Annual Compliance Plans

Individual, yet centrally coordinated, procurement planning is essential to increasing contracting with small business. Each agency and university submits to their respective CPO for review and acceptance an annual compliance plan. The CPOs provide guidance and assistance in development of the plans and monitor progress during the year.

Plan Components:

- (a) Contract goals for current fiscal year
- (b) Method to reach the goals
- (c) Timetable for reaching the goals

In addition to Compliance Plans, each agency and university submits to the CPO an annual report of its utilization of small businesses during the preceding fiscal year, and a mid-fiscal year report of its utilization to date for the then current fiscal year. Both the annual and mid-fiscal year reports include a self-evaluation of the agency's and university's efforts in meeting its small business contracting goals as provided in their Compliance Plan.

The SBCA requires Illinois' procurement system to have a better understanding of current contracting with small business owners and entrepreneurs. It also requires the exploration of ideas and development of coordinated state policies, from vendor technical assistance to expansion of procurement opportunities, that will increase the State's purchase from small business.

CONTACT US

Chief Procurement
Office
401 South Spring Street
514 Stratton Office
Building
Springfield, Illinois
62706

T: 217.558.2157

E: eec.smallbusiness@illinois.gov

www2.illinois.gov/cpo

www.cpohe.illinois.gov

www.cpogs.illinois.gov

www.cpodot.illinois.gov

www.cpodb.illinois.gov

<https://ipg.vendorreg.com>

STRATEGIC GOALS FISCAL YEARS 2012 to 2015

In Fiscal Year 2012, the CPOs implemented four strategies creating a framework to increase the State's small business contracting. In the past 36 months, these strategies have led to a 44.9% increase in the value of small business contracting. The following is a progress report on each strategy.

Strategic Goal One — Increase Small Business Set-Asides (Increase Contract Opportunities)

An important procurement tool available to the Chief Procurement Officers is the authority to set-aside contracts for small business competition. A "set-aside" is a preference where the procurement is limited to participation by small businesses only, excluding all other businesses from participating in the business opportunity. Only proposals from small businesses are accepted and an award will be made only if the price is fair and reasonable.

In May 2014, the Chief Procurement Office launched the Illinois Procurement Gateway (IPG) (<https://ipg.vendorreg.com>) (IPG) to provide an efficient means to pre-approve the administrative requirements of individuals and businesses seeking to participate in the state's procurement process. Easing the paperwork burden for small businesses encourages them to participate in state procurement. The IPG creates a comprehensive searchable database of all registered businesses, including small businesses and those that are owned by veterans, minorities, females, and persons with disabilities. The CPO has been working with the state's Business Enterprise Program to use the IPG as the vehicle to also certify businesses in their program.

In Fiscal Year 2014, the CPO for General Services (CPO-GS) changed from a homegrown classification system used to name goods and services to a national standard called the National Institute of Governmental Purchasing (NIGP) Code. The homegrown system uses 1,200+ descriptive codes, whereas the NIGP Code uses 9,000+. The improved classification system not only permitted the CPO-GS to increase small business set-asides to 673 NIGP commodity codes, but it increases procurement efficiency through better matchmaking with suppliers and provides the opportunity for more rapid addition of set-aside codes.

Of the \$194,937,005 spent in the General Services portfolio with small businesses, \$165,926,193 (85.1%) was conducted as small business set-aside procurements. The Chief Procurement Office (CPO) produces an annual report of the Small Business Set-Aside Program. A copy of the report may be obtained by clicking here: [FY14 Small Business Set-Aside Program Annual Report](#).

Contract opportunities for small businesses are created when large construction projects are analyzed for contract opportunities more suitable to a small business. In Fiscal Year 2013, the Illinois Toll Highway Authority (THA) launched a small business initiative to increase participation by small companies in THA's \$12 billion capital program. The initiative includes both select construction contracts being set-aside specifically for small businesses, and establishing small business goals on a project-by-project basis. From Fiscal Year 2012 to Fiscal Year 2014, THA increased the number of their small business contracts by 38.0% and the value of their small business contracting by a whopping 253.2%.

The CPO for Higher Education continues to evaluate the benefits and challenges of setting-aside contracts for universities not meeting the 10% contract goal.

"Small businesses" are independently owned and operated and are not dominant in their field of operation.

Additional criteria:

1. Illinois business

2. Annual gross sales:

- Wholesale \$13,000,000 or less
- Retail or Services \$8,000,000 or less
- Manufacturing 250 employees or less
- Construction \$14,000,000 or less

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Strategic Goal Two—Increase Small Business Database (Increase Competition)

Competition for state contracts leads to better pricing, better service, and better quality. To promote competition, the Chief Procurement Office (CPO) assists vendors by simplifying the procurement process.

The CPO only considers vendors meeting specific criteria (see margin on opposite page) to be a small business for the purpose of counting their contract awards in this report. A small business may prove that it meets the statutory requirements by becoming registered in the Illinois Procurement Gateway (IPG). Small business applicants must evidence revenues and an Illinois address by providing tax documents. Procurement Compliance Monitors and State Purchasing Officers vet the information and if approved, enter the vendor's information into the small business database. Since launching the IPG, more than 1,700 small businesses have begun the application process.

The CPO continues to lead a Small Business Coalition comprised of the Office of the Comptroller, Office of the Treasurer, Business Enterprise Program, Department of Veterans Affairs, small business programs in the Department of Commerce and Economic Opportunity, the US Small Business Administration and the Illinois State Chamber of Commerce. Among the Coalition's purposes is to leverage limited resources for small business outreach. In Fiscal Year 2014, the CPO presented to small business owners at more than a dozen business conferences and seminars.

Strategic Goal Three—Count All Small Businesses Receiving State Dollars (Increase Transparency)

A significant amount of the State's annual contract spend goes indirectly to subcontractors who potentially qualify as small businesses. This is especially true in the Department of Transportation's highway construction and Capital Development Board's building renovation and construction. But, the Small Business Contracts Act (SBCA) only counts awards to small businesses that are prime contractors. To have a better understanding of all Illinois small businesses benefitting from state contracts, the CPO would need to count the amount that small businesses receive as subcontractors. The CPO supports a bill sponsored by Representative LaShawn K. Ford that amends the SBCA and permits counting qualified subcontractors.

Strategic Goal Four — Train Procurement Staff and Business Owners

As the State's procurement authority and expert, a cornerstone of the Chief Procurement Office's strategy for increasing small business contracting is to provide procurement training, resources, and guidance to agency and university personnel and small business owners. Many small business owners express trepidation towards government contracting. They believe selling to the State is too complex and difficult. Many state employees do too.

In the past three years, the CPOs trained and counseled more than 1,000 state procurement staff in matters relating to small business contracting and trained more than 1,500 small business owners on topics including: where to find procurement opportunities, how to communicate to buyers, what financial information is required for disclosure, the difference in procurement methods, and how to become qualified in the Small Business Set-Aside Program.

"Small business affects every Illinois citizen. There are over 1 million small businesses in Illinois which represents 98% of all employers and employ 48% of the private-sector workforce.

Illinois businesses are vital to the economy, and that is why each agency and university must strive to meet or exceed the 10% goal set forth in the Small Business Contracts Act."

State Representative
La Shawn K. Ford,
co-sponsor of Small
Business Contracts Act

CAPITAL DEVELOPMENT BOARD

The Capital Development Board (CDB) has a long history of utilizing small business firms in the design and construction of the State's buildings. When one of the State's 8,400 properties requires repair or renovation, CDB manages the project. Many projects involve modernizing facilities to meet accessibility standards and protecting the lives and safety of Illinois residents by removing such environmental hazards as asbestos and lead.

The Chief Procurement Officer for the Capital Development Board (CPO-CDB) has never exercised authority to set-aside contracts for small businesses. Nearly all of the Capital Development Board's contracts are awarded to vendors who are required to be prequalified in order to submit bids or offers.

CDB and the CPO-CDB have routinely measured the pool of prequalified vendors, as well as those vendors who receive contracts, to evaluate the possible need for a set-aside program. By the end of Fiscal Year 2014, 675 of 967 architectural/engineer ("A/E") firms prequalified with CDB fell under the small business threshold, as did 583 of 1069 construction firms. Of 86 contracts awarded to A/E firms in Fiscal Year 2014, 65 were awarded to A/E firms falling under the small business threshold. Of 277 construction contracts awarded, 163 were awarded to firms falling under the small business threshold. Because these measurements have disclosed that most prequalified vendors are small businesses, and that most contracts are awarded to small businesses, no formal set-aside program has ever been adopted.

Due to fluctuations, the CPO-CDB continues to monitor the value of contracts awarded in order to evaluate the need for a set-aside program; indeed, award values decreased significantly during Fiscal Year 2012 where 10.5% of contract dollars went to small businesses. CDB attributed that decrease to the increased use of single-prime contracting. Both the percentage and dollar participation decreased again in Fiscal Year 2014, with approximately 28%, or \$60,347,095 of the \$213,116,530 in contracts being awarded to small businesses.

However, regardless of the method for delivering a project, construction is largely performed through tiers of subcontractors and material suppliers, the majority of whom are likely to be small businesses. The CPO has encouraged CDB to track and calculate the role small businesses play in CDB projects at the subcontractor level, which would increase the total amount of project dollars attributable to small businesses.

CAPITAL DEVELOPMENT BOARD — Value of Small Contracts

	Total Contract Spend	SBCA Spend	SBCA % of Total
Fiscal Year 2009	\$135,300,000	\$49,500,000	36.6%
Fiscal Year 2010	\$174,300,000	\$39,000,000	22.4%
Fiscal Year 2011	\$126,191,956	\$49,461,478	39.2%
Fiscal Year 2012	\$287,710,891	\$30,014,229	10.4%
Fiscal Year 2013	\$179,287,000	\$65,545,000	36.6%
Fiscal Year 2014	\$213,116,530	\$60,347,095	28.3%

The Chief Procurement Office plays a critical role in strengthening Illinois' economy by ensuring that small businesses have meaningful opportunities to sell their goods and services to the State, and by developing policies and practices that encourage agencies and universities to buy from Illinois' small vendors.

CAPITAL DEVELOPMENT BOARD — Number of Small Contracts

	SBCA Spend	Number of Contracts	Average Contract Value
Fiscal Year 2011	\$49,461,478	160	\$309,134
Fiscal Year 2012	\$30,014,229	164	\$183,013
Fiscal Year 2013	\$65,545,000	186	\$352,392
Fiscal Year 2014	\$60,347,095	228	\$264,680

DEPARTMENT OF TRANSPORTATION CONSTRUCTION AND CONSTRUCTION-RELATED SERVICES

Two Chief Procurement Officers oversee procurements for the Department of Transportation. CPO Bill Grunloh oversees Construction and Construction-related procurements and CPO Matt Brown oversees General Services or non-construction procurements and contract awards.

In terms of dollar amount awarded, the Department of Transportation's (DOT) small business contracting is the highest in the State. In FY14, DOT awarded \$75.6 million in construction and non-construction contracts to small businesses; nearly triple the amount awarded by the second leading agency.

IDOT's Small Business Set-Aside Program started several years ago. The designated Small Business Set-Aside projects are identified in several places in the Transportation Procurement Bulletin. In accordance with Section 500/45-45 of the Illinois Procurement Code and the rules of the Department, only bids from qualified small businesses will be considered for award. The nature of road and bridge construction does not lend itself well to small contracts that would fit into the Small Business Set-Aside Program, so projects are unbundled to the greatest extent possible to increase available projects for these Lettings.

To encourage maximum competition, these Small Business Set-Asides are open bidding items. In accordance with the rules of the Department, prequalification is waived for these items. All bidders, including those correctly prequalified by the Department, are required to submit with the bids a Qualification and Equipment Inventory Certification Form. The form is included with the proposal and bidding documents.

Typically, the Department administers an average of seven (7) scheduled lettings per year with approximately seven (7) Small Business Set-Aside projects per each letting.

DEPARTMENT OF TRANSPORTATION — Small Business Awards

Fiscal Year	Total Awards for Construction	SBCA Awards (\$)	SBCA % of Total	# of SBCA Awards	Average SBCA Award (\$)
FY12	\$1,909,752,338	\$6,172,609	.3%	47	\$131,332
FY13	\$1,589,036,374	\$7,931,687	.5%	56	\$141,637
FY14	\$1,783,739,888	\$7,984,373	.4%	47	\$169,880

Contracting with Illinois' small businesses is a win for state government and taxpayers

47,984 small business contracts

\$280.1 million total value

15.5% increase in the value of awards from FY13 to FY14

GENERAL SERVICES—Small Business Contracting by Agency

Agency	Fiscal Year	Total Spend	SBCA Spend	SBCA % of Total	SBSP Spend
AGING	FY12	\$986,842	\$122,439	12.4%	\$4,335
AGING	FY13	\$1,234,743	\$408,560	33.1%	\$103,894
AGING	FY14	\$940,980	\$113,316	12.0%	\$123,550
AGRICULTURE	FY12	\$9,895,138	\$1,755,813	17.7%	\$2,423,484
AGRICULTURE	FY13	\$9,379,806	\$1,609,750	17.2%	\$1,249,192
AGRICULTURE	FY14	\$10,352,652	\$1,989,371	19.2%	\$1,273,566
ARTS COUNCIL	FY12	\$211,907	\$73,032	34.5%	\$73,031
ARTS COUNCIL	FY13	\$174,645	\$74,848	42.9%	\$71,000
ARTS COUNCIL	FY14	\$169,363	\$44,825	26.5%	\$39,625
BOARD OF HIGHER EDUCATION	FY12	\$494,972	\$21,394	4.3%	\$5,800
BOARD OF HIGHER EDUCATION	FY13	\$468,461	\$35,528	7.6%	\$35,528
BOARD OF HIGHER EDUCATION	FY14	\$708,611	\$60,071	8.5%	\$60,071
CENTRAL MANAGEMENT SERVICES	FY12	\$438,810,204	\$11,948,803	2.7%	\$8,985,409
CENTRAL MANAGEMENT SERVICES	FY13	\$3,144,935,097	\$10,976,054	0.3%	\$9,839,054
CENTRAL MANAGEMENT SERVICES	FY14	\$3,709,093,886	\$25,991,522	0.7%	\$21,016,192
CHILDREN AND FAMILY SERVICES	FY12	\$23,291,470	\$3,591,981	15.4%	\$309,702
CHILDREN AND FAMILY SERVICES	FY13	\$15,872,851	\$3,880,540	24.4%	\$2,099,615
CHILDREN AND FAMILY SERVICES	FY14	\$24,071,837	\$7,454,124	31.0%	\$3,587,163
CIVIL SERVICE COMMISSION	FY12	n/a	n/a	-	\$0
CIVIL SERVICE COMMISSION	FY13	\$25,282	\$7,957	31.5%	\$0
CIVIL SERVICE COMMISSION	FY14	\$9,070	\$3,075	33.9%	\$3,075
COMMERCE AND ECON OPPORTUN	FY12	\$29,109,311	\$2,091,837	7.2%	\$391,950
COMMERCE AND ECON OPPORTUN	FY13	\$36,684,274	\$1,030,264	2.8%	\$243,950
COMMERCE AND ECON OPPORTUN	FY14	\$36,484,736	\$134,223	0.4%	\$108,209
COMMERCE COMMISSION	FY12	\$1,036,359	\$171,086	16.5%	\$15,564
COMMERCE COMMISSION	FY13	\$855,317	\$171,450	20.0%	\$18,477
COMMERCE COMMISSION	FY14	\$1,043,420	\$190,853	18.3%	\$130,863
COMMUNITY COLLEGE BOARD	FY12	\$850,713	\$8,058	0.9%	\$8,058
COMMUNITY COLLEGE BOARD	FY13	\$421,617	\$2,284	0.5%	\$2,284
COMMUNITY COLLEGE BOARD	FY14	\$453,741	\$6,628	1.5%	\$6,628
CORRECTIONS	FY12	\$300,318,773	\$11,334,328	3.8%	\$11,334,327
CORRECTIONS	FY13	\$282,493,937	\$11,436,824	4.0%	\$11,436,824
CORRECTIONS	FY14	\$294,320,632	\$17,794,624	6.0%	\$17,632,684
COUNCIL ON DEV DISABILITIES	FY12	\$92,804	\$6,719	7.2%	\$6,719
COUNCIL ON DEV DISABILITIES	FY13	\$78,454	\$15,404	19.6%	\$13,644
COUNCIL ON DEV DISABILITIES	FY14	\$77,118	\$18,012	23.4%	\$18,134
CRIMINAL JUSTICE INFO AUTHORITY	FY12	\$467,865	\$27,696	5.9%	\$29,154
CRIMINAL JUSTICE INFO AUTHORITY	FY13	\$509,122	\$51,748	10.2%	\$39,487
CRIMINAL JUSTICE INFO AUTHORITY	FY14	\$648,244	\$54,543	8.4%	\$20,495

GENERAL SERVICES—Small Business Contracting by Agency cont.

Agency	Fiscal Year	Total Spend	SBCA Spend	SBCA % of Total	SBSP Spend
DEAF & HARD OF HEARING COMMISSION	FY12	\$96,076	\$2,310	2.4%	\$2,310
DEAF & HARD OF HEARING COMMISSION	FY13	\$92,324	\$7,959	8.6%	\$7,959
DEAF & HARD OF HEARING COMMISSION	FY14	\$105,496	\$28,496	27.0%	\$28,655
EDUCATIONAL LABOR RELATIONS BOARD	FY12	\$58,455	\$20,677	35.4%	\$20,677
EDUCATIONAL LABOR RELATIONS BOARD	FY13	\$59,650	\$32,516	54.5%	\$32,516
EDUCATIONAL LABOR RELATIONS BOARD	FY14	\$61,565	\$20,666	33.6%	\$20,666
EMERGENCY MANAGEMENT AGENCY	FY12	\$14,812,154	\$650,106	4.4%	\$210,590
EMERGENCY MANAGEMENT AGENCY	FY13	\$6,098,152	\$587,489	9.6%	\$521,653
EMERGENCY MANAGEMENT AGENCY	FY14	\$5,228,867	\$535,419	10.2%	\$520,383
EMPLOYMENT SECURITY	FY12	\$19,300,036	\$3,642,797	18.9%	\$434,442
EMPLOYMENT SECURITY	FY13	\$14,102,402	\$4,009,884	28.4%	\$206,381
EMPLOYMENT SECURITY	FY14	\$9,167,715	\$3,032,416	33.1%	\$1,576,580
ENVIRONMENTAL PROTECT AGENCY	FY12	\$28,023,281	\$1,201,692	4.3%	\$351,841
ENVIRONMENTAL PROTECT AGENCY	FY13	\$26,478,088	\$2,133,408	8.1%	\$756,572
ENVIRONMENTAL PROTECT AGENCY	FY14	\$25,352,866	\$2,060,576	8.1%	\$842,529
EXECUTIVE ETHICS COMMISSION	FY12	\$241,546	\$0	35.0%	\$84,529
EXECUTIVE ETHICS COMMISSION	FY13	\$219,614	\$10,673	4.9%	\$10,763
EXECUTIVE ETHICS COMMISSION	FY14	\$228,540	\$1,821	0.8%	\$1,821
FINANCE AUTHORITY	FY12	\$2,299,718	\$99,783	4.3%	\$3,463
FINANCE AUTHORITY	FY13	\$5,275,815	\$1,488,004	28.2%	\$0
FINANCE AUTHORITY	FY14	n/a	n/a	-	\$0
FINANCIAL AND PROF REGULATION	FY12	\$4,550,820	\$1,006,742	22.1%	\$1,006,751
FINANCIAL AND PROF REGULATION	FY13	\$5,275,815	\$1,488,004	28.2%	\$1,347,880
FINANCIAL AND PROF REGULATION	FY14	\$6,273,359	\$1,951,066	31.1%	\$1,843,594
GAMING BOARD	FY12	\$802,737	\$58,682	7.3%	\$22,798
GAMING BOARD	FY13	\$756,345	\$76,632	10.1%	\$35,356
GAMING BOARD	FY14	\$887,913	\$81,375	9.2%	\$44,745
GUARDIAN & ADVOCACY COMMISSION	FY12	\$244,781	\$8,425	3.4%	\$8,425
GUARDIAN & ADVOCACY COMMISSION	FY13	\$234,763	\$25,857	11.0%	\$20,000
GUARDIAN & ADVOCACY COMMISSION	FY14	\$216,528	\$37,703	17.4%	\$17,620
HEALTHCARE & FAMILY SERVICES	FY12	\$3,274,231,717	\$4,818,309	0.1%	\$4,576,650
HEALTHCARE & FAMILY SERVICES	FY13	\$644,441,503	\$5,692,981	0.9%	\$5,422,685
HEALTHCARE & FAMILY SERVICES	FY14	\$1,088,960,182	\$6,230,963	0.6%	\$6,040,622
HISTORIC PRESERVATION AGENCY	FY12	\$2,413,890	\$454,051	18.8%	\$198,519
HISTORIC PRESERVATION AGENCY	FY13	\$3,405,548	\$972,775	28.6%	\$450,000
HISTORIC PRESERVATION AGENCY	FY14	\$3,571,126	\$1,057,343	29.6%	\$1,057,343
HUMAN RIGHTS	FY12	\$240,536	\$96,264	40.0%	\$96,264
HUMAN RIGHTS	FY13	\$262,626	\$80,230	30.5%	\$80,231
HUMAN RIGHTS	FY14	\$242,623	\$73,035	30.1%	\$0

GENERAL SERVICES—Small Business Contracting by Agency cont.

Agency	Fiscal Year	Total Spend	SBCA Spend	SBCA % of Total	SBSP Spend
HUMAN RIGHTS COMMISSION	FY12	\$90,058	\$4,984	5.5%	\$4,983
HUMAN RIGHTS COMMISSION	FY13	\$50,142	\$19,661	39.2%	\$4,495
HUMAN RIGHTS COMMISSION	FY14	\$73,592	\$36,592	49.7%	\$0
HOUSING DEVELOPMENT AUTHORITY	FY12	\$9,548,505	\$21,187	1.2%	\$93,132
HOUSING DEVELOPMENT AUTHORITY	FY13	\$0	\$0	-	\$0
HOUSING DEVELOPMENT AUTHORITY	FY14	\$0	\$0	-	\$296,064
HUMAN SERVICES	FY12	\$857,251,267	\$14,786,114	1.7%	\$5,810,267
HUMAN SERVICES	FY13	\$959,514,315	\$14,956,013	1.6%	\$11,984,126
HUMAN SERVICES	FY14	\$145,764,954	\$15,099,858	10.4%	\$15,099,858
INSURANCE	FY12	\$3,773,381	\$453,247	12.0%	\$101,270
INSURANCE	FY13	\$3,246,929	\$571,662	17.6%	\$107,661
INSURANCE	FY14	\$33,538,923	\$608,140	1.8%	\$279,608
JUVENILE JUSTICE	FY12	\$23,863,587	\$797,557	3.3%	\$797,556
JUVENILE JUSTICE	FY13	\$19,251,475	\$860,534	4.5%	\$860,534
JUVENILE JUSTICE	FY14	\$20,688,016	\$1,258,376	6.1%	\$1,127,159
LABOR	FY12	\$347,899	\$20,550	5.9%	\$20,550
LABOR	FY13	\$123,314	\$22,270	18.1%	\$22,270
LABOR	FY14	\$123,212	\$16,625	13.5%	\$13,900
LABOR RELATIONS BOARD	FY12	\$115,779	\$93,173	80.5%	\$54,386
LABOR RELATIONS BOARD	FY13	\$99,668	\$53,971	54.2%	\$0
LABOR RELATIONS BOARD	FY14	\$108,182	\$66,059	61.1%	\$0
LAW ENFORCEMENT TRNG STDS BD	FY12	\$248,153	\$12,228	4.9%	\$0
LAW ENFORCEMENT TRNG STDS BD	FY13	\$201,788	\$2,747	1.4%	\$0
LAW ENFORCEMENT TRNG STDS BD	FY14	\$210,483	\$3,581	1.7%	\$0
LOTTERY	FY12	n/a	n/a	-	\$0
LOTTERY	FY13	n/a	n/a	-	\$0
LOTTERY	FY14	\$3,794,631	\$371,990	9.8%	\$0
MILITARY AFFAIRS	FY12	\$11,501,760	\$2,135,047	18.6%	\$1,966,151
MILITARY AFFAIRS	FY13	\$11,369,116	\$1,907,649	16.8%	\$1,907,649
MILITARY AFFAIRS	FY14	\$11,597,782	\$1,731,620	14.9%	\$2,182,831
NATURAL RESOURCES	FY12	\$36,253,576	\$6,068,156	16.7%	\$3,851,732
NATURAL RESOURCES	FY13	\$38,489,822	\$6,112,160	15.9%	\$3,739,397
NATURAL RESOURCES	FY14	\$48,521,788	\$8,770,982	18.1%	\$4,529,089
OEIG	FY12	\$347,195	\$23,355	6.7%	\$7,640
OEIG	FY13	\$387,795	\$57,884	14.9%	\$6,402
OEIG	FY14	\$401,228	\$5,385	1.3%	\$2,846
OFFICE OF THE STATE FIRE MARSHAL	FY12	\$1,691,061	\$563,838	33.3%	\$464,591
OFFICE OF THE STATE FIRE MARSHAL	FY13	\$1,519,647	\$672,221	44.2%	\$672,221
OFFICE OF THE STATE FIRE MARSHAL	FY14	\$1,657,624	\$831,418	50.2%	\$590,770

GENERAL SERVICES—Small Business Contracting by Agency cont.

Agency	Fiscal Year	Total Spend	SBCA Spend	SBCA % of	
				Total	SBSP Spend
OFFICE OF THE STATE FIRE MARSHAL	FY12	\$1,691,061	\$563,838	33.3%	\$464,591
OFFICE OF THE STATE FIRE MARSHAL	FY13	\$1,519,647	\$672,221	44.2%	\$672,221
OFFICE OF THE STATE FIRE MARSHAL	FY14	\$1,657,624	\$831,418	50.2%	\$590,770
PRISONER REVIEW BOARD	FY12	\$117,326	\$4,804	4.1%	\$4,803
PRISONER REVIEW BOARD	FY13	\$86,419	\$10,142	11.7%	\$1,193
PRISONER REVIEW BOARD	FY14	\$125,993	\$16,656	13.2%	\$10,711
PROPERTY TAX APPEAL BOARD	FY12	\$196,183	\$111,656	56.9%	\$0
PROPERTY TAX APPEAL BOARD	FY13	\$175,836	\$112,180	63.8%	\$0
PROPERTY TAX APPEAL BOARD	FY14	\$175,542	\$131,482	74.9%	\$0
ILLINOIS POWER AUTHORITY	FY12	n/a	n/a	-	\$0
ILLINOIS POWER AUTHORITY	FY13	n/a	n/a	-	\$0
ILLINOIS POWER AUTHORITY	FY14	\$60,824	\$18,864	31.0%	\$0
PUBLIC HEALTH	FY12	\$64,348,520	\$1,033,278	1.6%	\$428,264
PUBLIC HEALTH	FY13	\$75,034,449	\$1,646,606	2.2%	\$1,646,606
PUBLIC HEALTH	FY14	\$83,238,526	\$1,252,904	1.5%	\$1,148,195
RACING BOARD	FY12	\$99,729	\$3,740	3.7%	\$3,739
RACING BOARD	FY13	\$104,803	\$40,176	38.3%	\$0
RACING BOARD	FY14	\$99,280	\$31,588	31.8%	\$14,400
REVENUE	FY12	\$15,712,261	\$1,786,224	11.4%	\$728,504
REVENUE	FY13	\$14,123,191	\$1,862,998	13.2%	\$1,862,998
REVENUE	FY14	\$10,877,412	\$2,094,220	19.3%	\$2,080,542
STATE BOARD OF EDUCATION	FY12	n/a	n/a	-	\$0
STATE BOARD OF EDUCATION	FY13	\$67,544,100	\$1,388,579	2.1%	\$582,597
STATE BOARD OF EDUCATION	FY14	\$67,710,843	\$1,757,986	2.6%	\$222,061
STATE POLICE	FY12	\$44,462,590	\$2,604,962	5.9%	\$2,025,950
STATE POLICE	FY13	\$49,914,002	\$3,228,519	6.5%	\$2,585,209
STATE POLICE	FY14	\$47,670,121	\$2,834,013	5.9%	\$1,677,795
STATE POLICE MERIT BOARD	FY12	\$84,315	\$10,562	12.5%	\$88
STATE POLICE MERIT BOARD	FY13	\$91,263	\$19,413	21.3%	\$0
STATE POLICE MERIT BOARD	FY14	\$220,028	\$84,542	38.4%	\$0
STATE UNIVERSITIES CIVIL SERVICE	FY12	\$183,598	\$4,685	2.6%	\$0
STATE UNIVERSITIES CIVIL SERVICE	FY13	\$198,791	\$7,947	4.0%	\$0
STATE UNIVERSITIES CIVIL SERVICE	FY14	\$189,482	\$10,071	5.3%	\$0
ILLINOIS STUDENT ASSIST COMMN	FY12	n/a	n/a	-	\$0
ILLINOIS STUDENT ASSIST COMMN	FY13	n/a	n/a	-	\$0
ILLINOIS STUDENT ASSIST COMMN	FY14	\$11,469,512	\$1,836,879	16.0%	\$1,836,879
TOLL HIGHWAY AUTHORITY	FY12	\$227,799,509	\$6,347,680	2.8%	\$6,347,680
TOLL HIGHWAY AUTHORITY	FY13	\$463,964,666	\$9,306,656	2.0%	\$7,435,709
TOLL HIGHWAY AUTHORITY	FY14	\$804,477,349	\$12,718,963	1.6%	\$9,564,942

GENERAL SERVICES—Small Business Contracting by Agency cont.

Agency	Fiscal Year	Total Spend	SBCA Spend	SBCA % of Total	SBSP Spend
TRANSPORTATION	FY12	\$2,342,259,637	\$69,010,252	2.9%	\$6,889,190
TRANSPORTATION	FY13	\$2,156,970,210	\$47,350,566	2.2%	\$7,216,076
TRANSPORTATION	FY14	\$2,295,031,948	\$67,577,516	2.9%	\$62,756,526
VETERANS' AFFAIRS	FY12	\$16,333,857	\$4,074,971	24.9%	\$3,455,990
VETERANS' AFFAIRS	FY13	\$15,597,997	\$5,104,464	32.7%	\$5,104,464
VETERANS' AFFAIRS	FY14	\$16,591,849	\$6,413,821	38.7%	\$6,413,821
WORKERS' COMP COMMISSION	FY12	\$628,692	\$182,913	29.1%	\$527,352
WORKERS' COMP COMMISSION	FY13	\$411,040	\$68,033	16.6%	\$68,033
WORKERS' COMP COMMISSION	FY14	\$483,960	\$66,383	13.7%	\$66,383

GENERAL SERVICES—Top 5 Agencies by % Increase in Small Business Contracting

Agency	SBCA Spend	% Increase FY14 from FY13
STATE POLICE MERIT BOARD	\$ 84,542	335.5%
DEAF & HARD OF HEARING COMMISSION	\$ 28,496	258.0%
COMMUNITY COLLEGE BOARD	\$ 6,628	190.2%
CENTRAL MANAGEMENT SERVICES	\$ 25,991,522	136.8%
CHILDREN AND FAMILY SERVICES	\$ 7,454,124	92.1%
HUMAN RIGHTS COMMISSION	\$ 36,592	86.1%

GENERAL SERVICES—Top 10 Agencies by Total Small Business Expenditure \$

Agency	SBCA Spend
TRANSPORTATION	\$67,577,516
CENTRAL MANAGEMENT SERVICES	\$25,991,522
CORRECTIONS	\$17,794,624
HUMAN SERVICES	\$15,099,858
TOLL HIGHWAY AUTHORITY	\$12,718,963
NATURAL RESOURCES	\$8,770,982
CHILDREN AND FAMILY SERVICES	\$7,454,124
VETERANS' AFFAIRS	\$6,413,821
HEALTHCARE & FAMILY SERVICES	\$6,230,963
EMPLOYMENT SECURITY	\$3,032,416

GENERAL SERVICES—Agencies Meeting the SBCA 10% Goal

Agency	% of Total Spend being Contracted to Small Businesses
PROPERTY TAX APPEAL BOARD	74.9%
LABOR RELATIONS BOARD	61.1%
OFFICE OF THE STATE FIRE MARSHAL	50.2%
HUMAN RIGHTS COMMISSION	49.7%
VETERANS' AFFAIRS	38.7%
STATE POLICE MERIT BOARD	38.4%
CIVIL SERVICE COMMISSION	33.9%
EDUCATIONAL LABOR RELATIONS BOARD	33.6%
EMPLOYMENT SECURITY	33.1%
RACING BOARD	31.8%
FINANCIAL AND PROFESSIONAL REGULATION	31.1%
ILLINOIS POWER AUTHORITY	31.0%
CHILDREN AND FAMILY SERVICES	31.0%
HUMAN RIGHTS	30.1%
HISTORIC PRESERVATION AGENCY	29.6%
DEAF & HARD OF HEARING COMMISSION	27.0%
ARTS COUNCIL	26.5%
COUNCIL ON DEVELOPMENTAL DISABILITIES	23.4%
REVENUE	19.3%
AGRICULTURE	19.2%
COMMERCE COMMISSION	18.3%
NATURAL RESOURCES	18.1%
GUARDIAN & ADVOCACY COMMISSION	17.4%
ILLINOIS STUDENT ASSISTANCE COMMISSION	16.0%
MILITARY AFFAIRS	14.9%
WORKERS' COMPENSATION COMMISSION	13.7%
LABOR	13.5%
PRISONER REVIEW BOARD	13.2%
AGING	12.0%
HUMAN SERVICES	10.4%
EMERGENCY MANAGEMENT AGENCY	10.2%

54 State Agencies spent **\$194.6 million** (2.0% of \$9.6 billion in total spend) with small businesses. In FY13, it was \$139.8 million, or 1.7% of total spend.

31 State Agencies (57.4% of 54) **exceeded the 10%** contracting goal. In FY13, it was also 31.

\$165.9 million of the \$194.6 million (85.3%) spent with small businesses is the result of the Small Business Set-Aside Program.

GENERAL SERVICES—Average Contract Amount by Agency

State Agency	Fiscal Year	Number of SBCA Contracts	Average Contract Amount
AGING	FY12	30	\$4,081
AGING	FY13	36	\$11,348
AGING	FY14	31	\$3,665
AGRICULTURE	FY12	651	\$2,697
AGRICULTURE	FY13	553	\$2,910
AGRICULTURE	FY14	678	\$2,933
ARTS COUNCIL	FY12	62	\$1,178
ARTS COUNCIL	FY13	54	\$1,386
ARTS COUNCIL	FY14	51	\$879
BOARD OF HIGHER EDUCATION	FY12	25	\$856
BOARD OF HIGHER EDUCATION	FY13	34	\$1,044
BOARD OF HIGHER EDUCATION	FY14	61	\$985
CENTRAL MANAGEMENT SERVICES	FY12	5,617	\$2,127
CENTRAL MANAGEMENT SERVICES	FY13	5,810	\$1,889
CENTRAL MANAGEMENT SERVICES	FY14	7,500	\$3,462
CHILDREN AND FAMILY SERVICES	FY12	157	\$22,879
CHILDREN AND FAMILY SERVICES	FY13	154	\$25,198
CHILDREN AND FAMILY SERVICES	FY14	1,349	\$5,523
CIVIL SERVICE COMMISSION	FY12	0	\$0
CIVIL SERVICE COMMISSION	FY13	5	\$1,591
CIVIL SERVICE COMMISSION	FY14	2	\$1,538
COMMERCE AND ECONOMIC OPPORTUNITY	FY12	368	\$5,684
COMMERCE AND ECONOMIC OPPORTUNITY	FY13	286	\$3,602
COMMERCE AND ECONOMIC OPPORTUNITY	FY14	228	\$589
COMMERCE COMMISSION	FY12	60	\$2,851
COMMERCE COMMISSION	FY13	97	\$1,767
COMMERCE COMMISSION	FY14	228	\$589
COMMUNITY COLLEGE BOARD	FY12	35	\$230
COMMUNITY COLLEGE BOARD	FY13	23	\$99
COMMUNITY COLLEGE BOARD	FY14	26	\$255
CORRECTIONS	FY12	3,555	\$3,189
CORRECTIONS	FY13	4,719	\$2,423
CORRECTIONS	FY14	9,447	\$1,881
COUNCIL ON DEVELOPMENTAL DISAB	FY12	31	\$217
COUNCIL ON DEVELOPMENTAL DISAB	FY13	35	\$440
COUNCIL ON DEVELOPMENTAL DISAB	FY14	24	\$751
CRIMINAL JUSTICE INFO. AUTHORITY	FY12	60	\$462
CRIMINAL JUSTICE INFO. AUTHORITY	FY13	71	\$729
CRIMINAL JUSTICE INFO. AUTHORITY	FY14	52	\$1,049
DEAF & HARD OF HEARING COMM	FY12	8	\$289
DEAF & HARD OF HEARING COMM	FY13	32	\$249
DEAF & HARD OF HEARING COMM	FY14		

GENERAL SERVICES—Average Contract Amount by Agency

State Agency	Fiscal Year	Number of SBCA Contracts	Average Contract Amount
EDUCATIONAL LABOR RELATIONS BOARD	FY12	71	\$291
EDUCATIONAL LABOR RELATIONS BOARD	FY13	90	\$361
EDUCATIONAL LABOR RELATIONS BOARD	FY14	56	\$512
EMERGENCY MANAGEMENT AGENCY	FY12	301	\$2,160
EMERGENCY MANAGEMENT AGENCY	FY13	323	\$1,818
EMERGENCY MANAGEMENT AGENCY	FY14	326	\$1,637
EMPLOYMENT SECURITY	FY12	450	\$8,095
EMPLOYMENT SECURITY	FY13	216	\$18,564
EMPLOYMENT SECURITY	FY14	118	\$25,658
ENVIRONMENTAL PROTECT AGENCY	FY12	605	\$1,986
ENVIRONMENTAL PROTECT AGENCY	FY13	552	\$3,864
ENVIRONMENTAL PROTECT AGENCY	FY14	490	\$4,205
EXECUTIVE ETHICS COMMISSION	FY12	57	\$1,483
EXECUTIVE ETHICS COMMISSION	FY13	26	\$410
EXECUTIVE ETHICS COMMISSION	FY14	12	\$152
FINANCE AUTHORITY	FY12	0	\$0
FINANCE AUTHORITY	FY13	0	\$0
FINANCE AUTHORITY	FY14	0	\$0
FINANCIAL AND PROFESSIONAL REG	FY12	161	\$6,253
FINANCIAL AND PROFESSIONAL REG	FY13	191	\$7,790
FINANCIAL AND PROFESSIONAL REG	FY14	228	\$8,552
GAMING BOARD	FY12	108	\$543
GAMING BOARD	FY13	98	\$782
GAMING BOARD	FY14	99	\$822
GUARDIAN & ADVOCACY COMM	FY12	47	\$179
GUARDIAN & ADVOCACY COMM	FY13	64	\$404
GUARDIAN & ADVOCACY COMM	FY14	80	\$434
HEALTHCARE & FAMILY SERVICES	FY12	384	\$12,548
HEALTHCARE & FAMILY SERVICES	FY13	323	\$17,625
HEALTHCARE & FAMILY SERVICES	FY14	275	\$22,658
HEALTH INFORMATION TECHNOLOGY	FY12	0	\$0
HEALTH INFORMATION TECHNOLOGY	FY13	0	\$0
HEALTH INFORMATION TECHNOLOGY	FY14	0	\$0
HISTORIC PRESERVATION AGENCY	FY12	553	\$821
HISTORIC PRESERVATION AGENCY	FY13	791	\$1,230
HISTORIC PRESERVATION AGENCY	FY14	712	\$1,485
HUMAN RIGHTS	FY12	117	\$823
HUMAN RIGHTS	FY13	157	\$511
HUMAN RIGHTS	FY14	124	\$589
HUMAN RIGHTS COMMISSION	FY12	23	\$217
HUMAN RIGHTS COMMISSION	FY13	5	\$3,932
HUMAN RIGHTS COMMISSION	FY14	15	\$2,440

GENERAL SERVICES—Average Contract Amount by Agency

State Agency	Fiscal Year	Number of SBCA Contracts	Average Contract Amount
HOUSING DEVELOPMENT AUTHORITY	FY12	0	\$0
HOUSING DEVELOPMENT AUTHORITY	FY13	0	\$0
HOUSING DEVELOPMENT AUTHORITY	FY14	0	\$0
HUMAN SERVICES	FY12	2,470	\$5,986
HUMAN SERVICES	FY13	2,399	\$6,234
HUMAN SERVICES	FY14	2,516	\$5,714
INSURANCE	FY12	136	\$3,333
INSURANCE	FY13	64	\$8,932
INSURANCE	FY14	76	\$8,002
JUVENILE JUSTICE	FY12	502	\$1,589
JUVENILE JUSTICE	FY13	457	\$1,883
JUVENILE JUSTICE	FY14	838	\$1,500
LABOR	FY12	48	\$428
LABOR	FY13	42	\$530
LABOR	FY14	40	\$348
LABOR RELATIONS BOARD	FY12	113	\$825
LABOR RELATIONS BOARD	FY13	72	\$750
LABOR RELATIONS BOARD	FY14	79	\$836
LAW ENFORCEMENT TRNG & STNDRDS BOARD	FY12	39	\$314
LAW ENFORCEMENT TRNG & STNDRDS BOARD	FY13	21	\$131
LAW ENFORCEMENT TRNG & STNDRDS BOARD	FY14	28	\$128
LOTTERY	FY12	0	\$0
LOTTERY	FY13	0	\$0
LOTTERY	FY14	0	\$0
MATH AND SCIENCE ACADEMY	FY12	613	\$1,047
MATH AND SCIENCE ACADEMY	FY13	0	\$0
MATH AND SCIENCE ACADEMY	FY14	0	\$0
MEDICAL DISTRICT	FY12	0	\$0
MEDICAL DISTRICT	FY13	0	\$0
MEDICAL DISTRICT	FY14	0	\$0
MILITARY AFFAIRS	FY12	913	\$2,338
MILITARY AFFAIRS	FY13	683	\$2,793
MILITARY AFFAIRS	FY14	702	\$2,455
NATURAL RESOURCES	FY12	3,810	\$1,593
NATURAL RESOURCES	FY13	3,049	\$2,004
NATURAL RESOURCES	FY14	4,428	\$1,980
OEIG	FY12	62	\$538
OEIG	FY13	46	\$1,258
OEIG	FY14	24	\$224
OFFICE OF THE STATE FIRE MARSH	FY12	112	\$5,034
OFFICE OF THE STATE FIRE MARSH	FY13	164	\$4,099
OFFICE OF THE STATE FIRE MARSH	FY14	344	\$2,417

GENERAL SERVICES—Average Contract Amount by Agency

State Agency	Fiscal Year	Number of SBCA Contracts	Average Contract Amount
PRISONER REVIEW BOARD	FY12	13	\$370
PRISONER REVIEW BOARD	FY13	10	\$1,014
PRISONER REVIEW BOARD	FY14	43	\$387
PROPERTY TAX APPEAL BOARD	FY12	106	\$1,053
PROPERTY TAX APPEAL BOARD	FY13	128	\$876
PROPERTY TAX APPEAL BOARD	FY14	117	\$1,124
POWER AGENCY	FY13	0	\$0
POWER AGENCY	FY14	7	\$2,695
PUBLIC HEALTH	FY12	413	\$2,502
PUBLIC HEALTH	FY13	441	\$3,734
PUBLIC HEALTH	FY14	542	\$2,236
RACING BOARD	FY12		
RACING BOARD	FY13	29	\$1,385
RACING BOARD	FY14	33	\$957
REVENUE	FY12	592	\$3,017
REVENUE	FY13	325	\$5,732
REVENUE	FY14	446	\$4,668
STATE BOARD OF EDUCATION	FY12		
STATE BOARD OF EDUCATION	FY13	260	\$7,581
STATE BOARD OF EDUCATION	FY14	266	\$6,609
STATE POLICE	FY12	751	\$3,469
STATE POLICE	FY13	745	\$4,333
STATE POLICE	FY14	817	\$3,426
STATE POLICE MERIT BOARD	FY12	20	\$528
STATE POLICE MERIT BOARD	FY13	31	\$626
STATE POLICE MERIT BOARD	FY14	58	\$1,458
STATE UNIV. CIVIL SERVICE SYSTEM	FY12	9	\$521
STATE UNIV. CIVIL SERVICE SYSTEM	FY13	3	\$2,649
STATE UNIV. CIVIL SERVICE SYSTEM	FY14	10	\$1,007
STUDENT ASSISTANCE COMMISSION	FY12	131	\$1,004
STUDENT ASSISTANCE COMMISSION	FY13	94	\$1,069
STUDENT ASSISTANCE COMMISSION	FY14	126	\$14,396
TOLL HIGHWAY	FY12	1,781	\$3,564
TOLL HIGHWAY	FY13	2,155	\$4,318
TOLL HIGHWAY	FY14	2,458	\$5,175
TRANSPORTATION	FY12	7,278	\$9,482
TRANSPORTATION	FY13	6,407	\$7,390
TRANSPORTATION	FY14	6,993	\$5,175
VETERANS' AFFAIRS	FY12	750	\$5,433
VETERANS' AFFAIRS	FY13	1,713	\$2,980
VETERANS' AFFAIRS	FY14	2,513	\$2,552
WORKERS' COMPENSATION COMMISSION	FY12	77	\$2,375
WORKERS' COMPENSATION COMMISSION	FY13	73	\$932
WORKERS' COMPENSATION COMMISSION	FY14	103	\$644

HIGHER EDUCATION

Each of the universities used the Small Business Set-aside Program database of qualified small businesses and their own internal fiscal resources to determine the number of those businesses that received contracts and the value of those contracts. Other information gathered for the report was based on each individual university's contract and expenditure data. Each university maintains separate procurement and accounting systems, collects data differently and has different abilities to extract data from their systems. With no central or uniform system of data collection and extraction, it is a challenge to obtain and report this data. However, the overall results are a good indication of the level of contracting with qualified small business by the state universities.

The small business contracting data found in this report shows that some universities exceed the goal while others have come up short. It is important to note that universities spend from a variety of sources, much of which are not subject to the Small Business Contracts Act. This report shows appropriated funds (those subject to the Act). This report shows contracting activity with qualified small business firms only. Outreach, with an emphasis on encouraging small businesses to become qualified, is one way to help improve the opportunity to meet or exceed the goal. Historically, the state universities have not utilized a small business set-aside, did not consistently collect small business contracting data, and as a result, there is no standard or complete database of information regarding contracts awarded to small businesses.

In recognition of the policy of the state to promote the use of small businesses and to better address some of the concerns about contracting with small business, we will be instituting staff and function changes to provide a focus on small business matters.

University	State Appropriation	State Appropriation Subject to SBCA (\$)	State Appropriation Subject to SBCA (%)
Chicago State University	\$51,993,614	\$10,206,614	19.6%
Eastern Illinois University	\$44,078,100	\$43,578,100	99.0%
Governors State University	\$29,788,274	\$6,289,274	21.0%
Illinois Math & Science Academy	\$6,563,895	\$1,602,675	24.4%
Illinois State University *	\$88,222,147	\$0	0.0%
Northeastern Illinois University *	\$37,847,400	\$0	0.0%
Northern Illinois University	\$93,470,200	\$25,175,867	3.0%
Southern Illinois University	\$487,149,604	\$2,756,805	.6%
University of Illinois	\$668,661,400	\$40,438,600	6.0%
Western Illinois University	\$52,755,100	\$1,226,604	2.3%

* All State Appropriations used for personal services.

HIGHER EDUCATION—Small Business Awards by University

University	State Appropriation Subject to SBCA	Awards to Small Businesses (\$)	Small Business Awards as a Percent of Appropriation Subject to SBCA
Chicago State University	\$10,206,614	\$1,276,492	12.51%
Eastern Illinois University	\$43,578,100	\$0	0.0%
Governors State University	\$6,289,274	\$113,207	1.80%
Illinois Math & Science Academy	\$1,602,675	\$822,012	51.29%
Illinois State University *	\$0	\$0	0.0%
Northeastern Illinois University *	\$0	\$0	0.0%
Northern Illinois University	\$25,175,867	\$302,110	1.20%
Southern Illinois University	\$2,756,805	\$41,076	1.49%
University of Illinois	\$40,438,600	\$14,153,510	35.0%
Western Illinois University	\$1,226,604	\$183,991	15.0%

HIGHER EDUCATION—Small Business Contracts by University

University	# of Contracts Awarded	# of Contracts Awarded to Small Businesses	Average Value of Contracts Awarded to Small Businesses
Chicago State University	1,464	669	\$1,908
Eastern Illinois University	3	0	\$0
Governors State University	3,129	59	\$4,489
Illinois Math & Science Academy	967	496	\$3,231
Illinois State University *	0	0	\$0
Northeastern Illinois University *	0	0	\$0
Northern Illinois University	5,086	78	\$3,228
Southern Illinois University	134	2	\$2,535
University of Illinois	1,459	505	\$59,458
Western Illinois University	452	66	\$4,761