

State Use Contracts - FY12 Vote # 9, January 25, 2012

Vendor	Region	Renewal/Ne w	Renewal Options	PBC	Type of Service	Individuals Employed	Agency	Address	City	Begin Term	End Term	Contract Value	% Change in Producer Price Index	Proposed Price % Increase/ Decrease
Bridgeway	N	N	N	12-67432	Transcription	1	DHS	2323 Windish Dr	Galesburg	07/01/12	06/30/13	\$30,000.00		
Human Service Ctr	S	N	Y	12-64760	Bakery Mixes	60	CMS	10257 Route 3	Red Bud	upon exec.	06/30/12	\$782,053.03	N/A	N/A
Opportunity Secure Data Destruction	N	N	N	N/A	Shredding	30	ISAC	3504 Commercial Ave	Northbrook	02/01/12	01/31/16	\$40,000.00		
Shelby county CS	S	N	Y	11-63734	Food Grade Film	5	CMS	1810 W. S. 3rd St.	Shelbyville	02/01/12	01/31/14	\$26,410.00	N/A	N/A
Streator Unlimited	N	N	N	2-66172	Recycling	4	CMS	305 N Sterling	Streator	11/21/11	10/31/13	\$0.00		
T.R.A.D.E. Industries	S	N	N	2-66172	Recycling	10	CMS	P.O.Box 70 RR 5	McLeansboro	11/21/11	10/31/13	\$0.00	N/A	N/A
N* is a brand new contract					Total	110				Total		\$878,463.03		

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On January 25, 2012 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid. **FAX to Corrie Smith at 217-558-1759**

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Signature of Member

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Date

